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relationships are very important. They are the key of doing business in Arab countries. Try 1._____ to identify the decision-maker regarding as your 2._____ product or service immediately and get to know him on a friendly basis. Do your homework. Be prepared to discuss detail of your product or proposal. Be ready 3._____ to answer technical questions. Familiarize yourself to the Moslem and national 4._____ holidays. Avoid a visit during Ramadan, the Moslem month of fasting. Most Arab countries have a six-day workweek from Saturday through Thursday. When matching 5._____ with the Monday to Friday practice in most Western countries, it leaves only three and a half workdays shared. Remember this in planning your appointments. Moslems do not eat pork. Some are strict about the religions prohibition for alcoholic beverages. If you 6._____ are not sure, wait your host to suggest the proper 7._____ thing to drink. 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com