

GRE作文入门和进阶二十四 PDF转换可能丢失图片或格式，
建议阅读原文

https://www.100test.com/kao_ti2020/123/2021_2022_GRE_E4_BD_9C_E6_96_87_E5_c86_123648.htm (病历文) In this argument , the arguer recommends us to use Adams , one of the two leading real estate firms in our town , to sell our homes if you want to instead of Fitch , the other leading one. To justify his conclusion , the arguer provides the clear evidence that Adams has 40 real estate agents in contrast to the number 25 of Fitch , and even many of which are only part-time. In addition , he cited the fresh statistics of revenues of both Adams and Fitch , which respectively are \$168 , 000 and \$144 , 000. To make it more conceivable , the arguer even lists out a self-experienced case to exhibit the superior sell speed of Adams to Fitch. Although all the evidences above seem reasonable , a careful examination of this argument would reveal how groundless it is. In the first place , the arguer unfairly assumes Adams service is better than Fitchs with the assumption that more agents , more satisfaction. The 40 agents in Adams might be poorly trained and unqualified with an extremely low work efficiency , thus enlarging the number of the agents is the only feasible compensation. While Fitchs 25 agents may be well trained and be rich in experience , although many of them work only part-time , under the present work condition it is enough. And also the quality of the service cant be oversimplified to only a factor of the number of employees , which , in our common sense , has no necessary correlation. It is some other things should be taken into consideration , such as

social reputation , the feedbacks of customers and the company's culture and spiritual , to avoid making the assertion too unwarranted. In the second place , the statistics offered by the arguer can't elucidate anything. It seems true that Adams' achievement is greater than Fitch's through the comparison of revenues , but the data itself is too vague to be informative. Taking into account the service charge , which can't be omitted in this case , we absolutely have adequate reasons to doubt the charge from Adams is far larger than Fitch , which eventually leads to such a gap. Another possibility of the result is contributing to the types of house they are entrusted to sell , since no evidence showed that Adams can afford to sell the lower-price estates while Fitch can assume the opposite ones , thus the phenomenon arises. Last but not least , in short of legitimacy is that Fitch really sells homes slower than Adams does. According to the arguer's narrative , he entrusted his home to Fitch ten years ago when the balance of offer-request heavily outweighed the left side and Fitch selling it in more than four months is nothing but a miracle. Adams , instead , sold his another home in one month last year during which the request for house might be booming as a result of influx of the foreign immigrants. Under this circumstance , Adams' success , however , is merely ordinary. Besides , the two houses sold out no doubt have natural differences , which tightly related to the smooth process of selling , such as location , structure , areas , and materials. The arguer thus makes so hasty a generalization regardless of these crucial points. As it stands , the argument is not well reasoned in lack of some

indispensable evidence. To make it logically acceptable , the arguer would demonstrate that the superior quality of Adams agents and the relatively lower charge comparable to Fitchs. Additionally , more details should be evinced , concerning the actual estate situation in those periods of time and fundamental instructions of the two sold houses , to rule out the above-mentioned possibilities. (587 words

) 点评：该范文充斥着上面讨论的各种毛病，仅开头就131字，加上结尾超过200字，已经远远超过正文1/3篇幅，是不可取的。许多模式句型充斥，结尾老套，不值得学习借鉴。另外很多考生关心这样一来字数就不合“要求”。ETS从来没有对作文字数有要求，尽管网上流行说法认为阅卷者将字数列为打分项目之一，但是在ETS公布的评分标准中是觅不着踪迹的，况且ETS极讲究科学性，不会以貌取人，但求“以理服人”，这 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com