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https://www.100test.com/kao\_ti2020/125/2021\_2022\_PETS\_E4\_B8 信) is being able to communicate with other people clearly. If you felt that you had expressed what was important to you and allowed the oilier person to respond in their own way then, regardless of the final outcome, you behaved assertively. It is important to remember that being assertive refers to a way of coping with confrontations (对 It does not mean getting your own way every time or winning some battle of wits against another person. In practice assertive behaviour is usually most likely to produce a result which is generally acceptable to all concerned, without anyone feeling that they have been unfairly treated. Assertiveness is often wrongly confused with aggression (侵犯行为). An aggressive confrontation is when one or both parties attempt to put forward their feelings and beliefs at the expense of others. In an assertive confrontation, however, each party stands up for their personal rights, but each shows respect and understanding for the others viewpoint. The reason why assertiveness may not come naturally is that we often tend to believe that we must talk around a subject rather than be direct, or that we must offer excuses or justifications forour actions. In fact we all have a right to use assertive behaviour in a variety of situations. We are often schooled early in life to believe that sometimes our own need to, express ourselves must take secondary place. For example, in dealing with those in privileged positions such as specialists, we often

feel that speaking assertively is, in some way, "breaking the rules". Everybody has certain basic human rights, but often we feel guilty about exercising them. 56. According to the passage, an assertive person \_\_\_\_\_\_. [A] makes other people feel unfairly treated [B] puts forward his ideas at the expense of others [C] does not show respect to other people [D] speaks out what he wants to say forcefully 57. Which of the following is NOT the reason that many people prefer not to be assertive? [A] They would rather be aggressive than be assertive. [B] Its often better to give people hints than to be straightforward. [C] Their needs to express themselves take secondary place before important persons. [D] They tend to give excuses and justifications for their actions. 58. The last word of the passage "them" refers to \_\_\_\_\_\_. [A] rules [B] actions [c] personal rights [D] privileged positions 59. According to the passage, one should not only express himself clearly and directly, but also [ A make other people accept his ideas [B] be careful with his manner [C] allow others to speak in their own way [D] watch other peoples response 60. In this passage, the author intends to encourage people to \_\_\_\_\_. [A] fight for their personal rights [B] be aggressive when they talk to others [ C J assert themselves regardless of whether others suffer or not [D] be assertive at any time Section IV Writing (40 minutes) You should write your responses to both parts on ANSWER SHEET 2. Part A 66. Write a letter of complaint. The company for which you work places an order for photographic paper and chemicals. however, the company which acknowledges your order on 15th March has delayed the delivery. You should write approximately 100 words. Do not sign your own name at the end of your letter. Use "Atlantic Trade Corporation" instead. You do not need to write the address. Part B 67. Write an essay of about 120 words on "Science and Technology Have Come into Our Houses". Make reference to the following points: 1)科学技术已走进千家万户 2)科学技术给人们带来的便利 3)怎样提倡学习科学技术100Test 下载频道开通,各类考试题目直接下载。详细请访问www.100test.com