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https://www.100test.com/kao_ti2020/128/2021_2022__E8_82_A1_E6_9D_83_E8_9E_8D_E8_c92_128798.htm Best Efforts Offering

An underwriting in which a bank agrees to do its best to sell the companys securities to the public. Commission A sum of money or a percentage paid to a broker, agent or salesman for providing

services. Initial Public Offering / IPO A companys first offer to sell its shares to the public. Oversubscribed A situation where the overall

investor demand for a new share issue exceeds the actual supply of shares available. Prorated The settling of an oversubscribed share

issue, where the shares are distributed to investors on a proportional basis. Rights Offer A further share issue in which the shares are only

offered to existing shareholders. Can only be carried out after an IPO. 尽力代销 银行同意尽力向公众出售公司

证券的承销行为。佣金支付给经纪人、代理商或销售人员一定比例的服务费。首次公开发行股票/IPO 公司首次提出向公众出售其股份。

过多订购 投资商对于新发行股票的需求超过了股票实际供应的一种情况。分摊 解决过多订购股票的办法，也就是将

股票按比例分配给投资商。股权出售进一步发行股票，也就是将股票只提供给现有股东。只能在IPO之后才能执行

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