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LISTENING TEST(40 MINUTES)Part A: Spot DictationDirection:  
In this part of the test, you will hear a passage and read the same passage with blanks in it. Fill in each of the blanks with the words you have heard on the tape. Write your answer in the corresponding space in your ANSWER BOOKLET. Remember you will hear the passage ONLY ONCE.As long as we are in a relationship, there is the potential for lasting happiness as well as for serious conflict. This applies at work, \_\_\_\_\_(1), and at home. The simple fact is that relationships are not always \_\_\_\_\_(2) sailing. Conflict can lead to anger, hostility, and further conflicts. On the other hand, it can be used as \_\_\_\_\_(3) for solving problems.For example, you can handle conflict by \_\_\_\_\_(4) that the problem exists, smoothing it over, or trying to overpower the other person. These, of course, will \_\_\_\_\_(5) win or lose situations. But when you resolve conflict through collaboration and compromise, you can achieve \_\_\_\_\_(6) situations. In today ' s lecture, I shall outline a few steps on \_\_\_\_\_(7) transform a conflict into a solution in which both parties win.First \_\_\_\_\_(8). Explain the problem to the other party. You should \_\_\_\_\_(9) the conflict. It ' s hard to fix something before \_\_\_\_\_(10) on what is broken.Second, understand all points of view. Set aside your own opinions for a moment and \_\_\_\_\_(11) to understand the other points of view.

When people feel that they have been heard, they ' re often more \_\_\_\_\_(12).Third, brainstorm solutions. Dream up as many solutions as you can and \_\_\_\_\_(13) them one by one. This step will require \_\_\_\_\_(14). Talk about which solutions will work and \_\_\_\_\_(15) they will be to implement. Your solutions need to be acceptable by both parties, so you should be prepared to \_\_\_\_\_(16). Later, you ' ll need to review the \_\_\_\_\_(17) of the accepted solution. If it \_\_\_\_\_(18), be open to making changes or \_\_\_\_\_(19)to bring about a new solution.Finally, implement. When you have both \_\_\_\_\_(20), decide who is going to do what by when. Then keep your agreements.

Part B:  
Listening Comprehension1. StatementsDirections: In this part of the test there will be some short talks and conversations. After each one, you will be asked some questions. The talks, conversations and questions will be spoken ONLY ONCE. Now listen carefully and choose the right answer to each question you have heard and write the letter of the answer you have chosen in the corresponding space in your ANSWER BOOKLET.1. (A) Mr. Baker doesn ' t like to go to the meeting last night.(B) Last night Mr. Baker decided to cancel this morning ' s meeting.(C) Mr. Baker made up his mind not to go to this morning ' s meeting.(D) Mr. Baker made a last-minute decision to hold the meeting this morning.2. (A) Hard work often brings about discomfort in parts of the human body.(B) If you are nervous, you may hurt yourself in performing this kind of task.(C) Those staff members who work back to back are hard on each other.(D) This exercise is to relax your muscles in the neck, the

shoulders and the back.3. (A) We have been working on this machine for two years.(B) Free maintenance work is for a period of two years.(C) You don ' t have to do repair work on this machine in two years.(D) With monthly cleaning, the oil in this machine can run for two years.4. (A) Only those high school graduates with excellent skills can be admitted into colleges(B) No matter how difficult it is, high school graduates should at least try twice to get themselves into colleges. (C) Students should consider what they want to learn in the university.(D) Once in the university, you will feel superior to those drop-out students.5. (A) All the board members voted for the Chairman ' s proposal to open the branch office.(B) The Chairman was not in favor of the opening of a branch office in the suburbs.(C) The board members are expecting a new Chairman from the downtown office.(D) The chairman ' s proposal to set up a branch office was turned down by the board members.6. (A) Mary had made an appointment to see the personnel manager last Tuesday.(B) Mary has been applying for a job and is going to see the personnel manager next week.(C) Mary is shortsighted and cannot see that personnel manager in the next office.(D) Mary didn ' t get that job since she was rude to the personnel manager on Tuesday.7. (A) The supermarket will be finished in sixty days.(B) It took us more than sixty days to finish building the supermarket.(C) The supermarket should have been finished sixty days ago.(D) The supermarket had been built sixty days earlier.8. (A) Her attendance record was severely damaged.(B) Her attendance record was never perfect.(C) She had once assisted in keeping the attendance record.(D) She had

kept a near-perfect attendance record.9. (A) He didn't know what would happen if he made the suggestion.(B) He didn't feel nervous after he had put forward the suggestion.(C) He realized that the committee members would not adopt his suggestion.(D) He considered it important to talk to the committee members first.10.

(A) The Expo will be open the day after tomorrow.(B) The Expo is rescheduled to open on Friday.(C) The Expo's opening is delayed until tomorrow.(D) The Expo is not likely to open on Friday.

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