

实用面试英语：应聘销售员之职英语面谈 PDF转换可能丢失
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https://www.100test.com/kao_ti2020/131/2021_2022__E5_AE_9E_

E7_94_A8_E9_9D_A2_E8_c96_131292.htm A : I came in answer to your advertisement for a salesperson. E : I see. Will you walk this way, please? E : What experience have you had? A : Im afraid I havent had any experience in just this sort of work. Im studying business administration in college. I want to get a job that would tie in with my studies. E : Have you got any selling experience at all? A : I worked in a department store in a small town last summer vacation. E : What subjects did you like most at university? A : I like sales strategies most. E : Now tell me about your educational background. A : I graduated from Beijing College of Commerce. A : I majored in commerce. E : What courses have you completed? A : The courses I completed are marketing, business law, business English, statistics, marketing principles, sales management, distribution theory, economies and psychology. E : What would you like to work with us? A : Its a job interested in, and your company is one of the best known. Although I have no work experience as a salesperson, the job description you sent was very interesting. Its a job Ive been dreaming of since I was at university. E : Do you know anything about this company? A : Yes, a little. As you mentioned just now, yours is an American capital company. As far as I know your company is a world famous one which produces cosmetics and skincare products. E : In what department did you work? A : I was in Womens Fashion Department. E : Have you got

an excellent record in English? A : Yes, I think I can manage English conversations with American staff members. PS : 以上内容中 , “ A : ” 代表应征者 , “ E : ” 代表主考官。 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com