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阅读原文

https://www.100test.com/kao_ti2020/132/2021_2022__E9_AB_98_E7_BA_A7_E5_8F_A3_E8_c95_132312.htm Note-taking and Gap filling: culture/ set/ behavior/ value/ society/ share culture/ primary behavior, practice/ difference/ socially acceptable behavior/ different countries global/ travel/ emergence/ multinational organization cultural difference therefore/ different/ socially acceptable business behavior business behavior/ vary/ different culture essay no/ different countries socially unacceptable/ say no/ even/ ultimate answer/ negative Japan/ never/ say no/ each other/ business people from other countries Prolonged discussion Until/ negative Japanese businessman/ agree Negotiation/ resume American/ value decisiveness Decision/ effective American/ say no/ quickly Offensive/ people/ discussion/ vary/ different cultures/ countries Business/ physically closer/ familiar Frequently/ two businessmen/ business negotiation Business between Japan and Latin American countries Close/ judge/ closer/ agreement/ business negotiation Physically/ stand/ sit America/ dislike/ others/ invade/ personal space/ esp. men If/ businessman/ Japan/ move towards American businessman/ back away Consequently/ suspicion of each other/ poor communication Business card/ different significance/ different countries Japanese/ exchange/ business card/ important ritual Most important person/ exchange business card first Managers/ note/ details/ thorough 10-15 minutes/ exchange business card/ qualification/ experience answer questions/ compliment each

other American business people/ collect business card View/
information/ important Accept/ quickly/ 2-3 seconds Coat pocket/
glance/ later/ office/ examine/ details Finally/ cultures/ ethical
behavior/ unethical America/ bribe/ unethical/ illegal Charge/
criminal activity/ jail/ crime 100 Test 下载频道开通，各类考试题目
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