

实用英语口语：常用商务口语（二）PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/132/2021\\_2022\\_\\_E5\\_AE\\_9E\\_E7\\_94\\_A8\\_E8\\_8B\\_B1\\_E8\\_c96\\_132665.htm](https://www.100test.com/kao_ti2020/132/2021_2022__E5_AE_9E_E7_94_A8_E8_8B_B1_E8_c96_132665.htm) 第二部分 Then we ' d have some ideas of what you ' ll be needing 那么我们会心中有点儿数，知道你们需要什么了。 I can ' t say for certain off-hand. 我还不能马上说定。 Better have something we can get our hands on rather than just spend all our time talking. 有些实际材料拿到手总比坐着闲聊强。 It ' ll be easier for us to get down to facts then. 这样就容易进行实质性的谈判了。 But wouldn ' t you like to spend an extra day or two here? 你们不愿意在北京多待一天吗？ I ' m afraid that won ' t be possible, much as we ' d like to. 尽管我们很想这样做，但恐怕不行了。 We ' ve got to report back to the head office. 我们还要回去向总部汇报情况呢。 Thank you for your cooperation. 谢谢你们的合作。 We ' ve arranged our schedule without any trouble. 我们已经很顺利地把活动日程安排好了。 Here is a copy of itinerary we have worked out for you and your friends. Would you please have a look at it? 这是我们为你和你的朋友拟定的活动日程安排。请过目一下，好吗？ 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)