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https://www.100test.com/kao_ti2020/132/2021_2022__E7_94_A8_E7_AE_80_E5_8D_95_E8_c96_132760.htm (21) A: Would you like to go through our factory some time? B: Thats a good idea. A: I can set up a tour next week. B: Just let me know which day. A: 什么时候来看看我们的工厂吧? B: 好啊。 A: 我可以安排在下个礼拜参观。 B: 决定好哪一天就告诉我。 (22) A: thank for coming today. B: Ill wanted to see your factory for a long time. A: we can start any time youre ready. B: Im all set. A: 谢谢您今天的莅临。 B: 好久就想来看看你们的工厂了。 A: 只要你准备好了，我们随时可以开始。 B: 我都准备好了。 (23) A: The tour should last about an hour and a half . B: Im really looking forward to this. A: We can start over here. B: Ill just follow you. A: 这次参观大概需要一个半小时。 B: 我期待这次参观很久了。 A: 我们可以从这里开始。 B: 我跟着你就是。 (24) A: Please stop me if you have any question. B: I well. A: Duck your head as you go through the door there. B: Thank you. A: 有任何问题，请随时叫我停下来。 B: 好的 A: 经过那儿的门时，请将头放低。 B: 谢谢。 (25) A: Youll have to wear this hard hat for the tour. B: This one seems a little small for me. A: Here, try this one. B: Thats better. A: 参观时必需戴上这安全帽。 B: 这顶我戴好像小了一点。 A: 喏，试试这一顶。 B: 好多了。 (26) A: Thats the end of the tour. B: It was a great help to me. A: Just let me know if you want to bring anyone else. B: Id like to have my boss go through the plant some day. A: 参观就此结束了。 B: 真是获益良多 A: 如果你要带别人来，请随时通知我。 B: 我真想叫我老板

哪天也过来看看。(27)A: I'd like to see your showroom.B: Do you know where it is?A: No, I don't.B: I'll have the office send you a map.A:我想参观你们的展示中心，B:你知道地方吗？A:不知道B:我会叫公司里的人送张地图给你。(28)A: I'm hoping to get to your showroom.B: When might you go?A: I was thinking about next Tuesday.B: I'll meet you there, shall we say about eleven o'clock.A:我打算到你们的展示中心看看，B:什么时候想去呢？A:我想下个礼拜二。B:我会在那儿等你，你看十一点左右如何。(29)a: Welcome to our showroom.B: Thank you, I'm glad to be here.A: Is there anything I can show you.B: I think I'd like to just look around .A:欢迎参观我们的展示室，B:谢谢，我很高兴到这里来。A:有什么要我拿给你们看的吗？B:哦，我只是看看而已。(30)A: Where can we see your complete line?B: We have a showroom in this city.A: I'd like to see it.B: Drop by anytime.A:什么地方可以看到你们全部产品的样品？B:我们在本市设有一个展示中心。A:我想看看。B:随时欢迎参观者。(31)A: Is this your first visit to our showroom.B: Yes, it is .A: Can I show you around.B: That would be nice of you .A:您是第一次到我们展示室来的吧。B:是的。A:我来带你四处看看好吗？B:那太好了！(32)A: Be sure to call me if you need anything .B: Where are your smaller computers?A: Over there, near the back.B: Thanks . I see them now .A:如有什么需要，请叫我B:你们的小型电脑在那里？A:就在那边，靠后头的地方。B:谢了，我现在看到了。(33)A: This is our latest product .B: When is it going to be on the market?A: It will be out next month .B: Could I have this sample free of charge?A:这是我们的最新产品。B:什么时候上市啊A:下个月

即可推出。 B:这样品可以免费送我吗？ (34)A: Id like to take these catalogs with me .B: Sure . go right ahead .A: And I want these price lists as well.B: Please take whatever you like .A:这些目录我想带走。 B:好啊， 请便。 A:还有这些价目表我也要。 B:请随意拿取吧。 (35)A: How is the product selling ?B: Its selling well . A: What are the selling points of your product ?B: Compared with competing products , ours is smaller and lighter.A:这产品卖得怎么样？ B:卖得很好啊！ A:你们的销售重点是什么呢？ B:比起其它竞争产品， 我们的比较轻巧。 (36)A: I m not sure how this works.B: Would you like me to demonstrate it for you?A: Can you ?B: Sure .no problem at all.A:我不懂这是如何操作的。 B:要不要我来为你示范一下？ A:可以吗？ B:当然， 没问题。 (37) A: Anything particular youre interested in ?B: Im very much interested in your personal computers.A: Well, this is our latest catalog.B: Well order after we see the sample.A:有什么你特别感兴趣的吗？ B:我对你们的个人电脑深感兴趣。 A:嗯， 这是我们的最新的目录。 B:我们要看过样品才会下订单。 (38)A: Were having a special showing next week in our showroom.B: What do you mean by special?A: It will be by special invitation only.B: Please make sure I get an invitation.A:下周我们的展示室将有一个特别的展示会， B:怎么特别呢。 A:我们只邀请特别的客户B:请记住寄张请帖给我哦。 (39)A: We hope you enjoyed the visit to the showroom.B: Yes ,it helped me out a lot.A: Would you be kind enough to sign our visitors book ?B: Id be happy to .A:希望你还喜欢我们的展示室B: 嗯， 收获不少， A:请在来宾簿上签名好吗？ B:很乐意。 (40)A: We have this item in three price levels .B: We need the best possible

quality.A: That means the A-24.B: I see ,thats what we will order.A:
此一品目，我们分三种等级的价格。B:我们要尽可能最好的
品质。A:那就是A-24了。B:哦，我们要订的就是那种。

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