

BEC商务英语二级模拟试题 PDF转换可能丢失图片或格式，
建议阅读原文

https://www.100test.com/kao_ti2020/150/2021_2022_BEC_E5_95_86_E5_8A_A1_E8_c85_150289.htm —.READING PART ONE

Questions 1-7 . Read these sentences and the share prices below. .

Which stock market does each sentence(1-7) describe? . For each sentence mark one letter (A ,B ,C or D) on your Answer Sheet.

Example: The index went up more than one thousand. Answer:A 1.

The share prices were influenced by the improvement of the two countries ‘ relations. 2. Over the week ,turnover rose by T \$ 5. 83bn.

3. Many people went to buy capitalization stocks. 4. In the beginning

many foreign shareholders buy blue chips at high prices. 5. Price was lower after shareholders sold stocks in industrials to make profit. 6.

On Thursday price 0dropped and then rose again. 7. The falling of

composite index rose by 1. 3 per cent on the week. A. Bangkok rose 2 per cent on the day and 3.4 per cent over the week as buyers

moved in to large market capitalization stocks. The SET index rose 27.55 to 1,383.57 in turnover of Bt 8.5 bn, down from Thursday ‘ s

Bt 10bn. B. Taipei was pulled lower by late profit-taking in industrials after Thursday ‘ s rebound ,and the weighted index fell 45.59 to

5,806.77, or 1.7 per cent, over the week. Turnover rose to T \$41.51 bn from T \$ 35. 78bn. C. Manila opened strongly on foreign buying

of blue chips but dipped at the close as profits were taken. The composite index fell 10.07 to 2 ,907. 00 , 1.3 per cent higher on the

week D. Hong Kong finished a mixed day slightly lower ,sapped by profit-taking on confirmation of US renewal of China ‘ s MFN trade

status and concerns over the lower domestic property market. The Hang Seng index fell 11.58 to close at 9,470.13, 1.7 per cent lower on the week. PART TWO Questions 8-12 . Read this letter to the editor of The Economist. . Choose the best sentence from the list A-I to fill each of the blanks. . For each blank (8-12) mark one letter (A-I) on your Answer Sheet. . Do not mark any letter twice. . One answer has been given as an example. Sir- You state on February 13th that New Mexico has "few natural resources ",..... example..... In 1991 New Mexico ranked fourth in the United States in production of natural gas , seventh in oil and tenth in non-fuel minerals
...8..... Non-fuel minerals contributed about \$ 1 billion and coal \$ 509 million. Taxes from production of fuels and minerals, and lease payments on state lands have been set aside by legislative acts to endow two permanent funds worth about \$ 5. 65 billion, 9 ...
... In addition, during fiscal year 1991 , payments to New Mexico from taxes on federal lands were \$ 108 million ,all earmarked for public education. 10 About \$566 million came from taxes and permanent-fund earnings attributable to oil and gas production.11 Tourism is an important industry in New Mexico, yet its economic impact on the public sector is dwarfed by that of mineral production. New Mexico came through the recent recession in much better shape than most other states. It does not have a deficit. 12..... States that rely primarily on a sales tax or on an income tax have big problems during economic downturns. Income growth per head in New Mexico averaged 6. 1/00 in the year to October 1992-one of the fastest growth rates in the

United States. Charles Chapin Example :C A. It has a broadly based tax structure an important point. B. In 1992 it produced more oil than Colorado and Kansas combined. C. However, the extractive mineral industry in New Mexico is one of the state ' s strongest economic forces. D. During fiscal year 1992 New Mexico raised permanent funds worth about \$6.1 billion. E. The combined value of oil and gas production was \$ 2. 8 billion. F. Some 16, 000 employees work in the extractive industries and their wages are among the highest of any major industry. G. The \$39 million earned by these funds in 1991 was used to finance education and other public services. H. Only \$ 25 million came from agricultural taxes. I. New Mexico ' s extractive mineral industries contribute about a third of the state ' s \$ 1. 9 billion general-fund income in fiscal year 1991.

PART THREE Questions 13-20 . Read this letter about

Compensation Trade ,and answer the following questions. Ministry of Foreign Trade 19th January , 1 993 Xi Changan Street Beijing , China Dear Sirs, This letter is in regard to the window glass business between our firm and the China National Light industrial Products Import & Export Corporation, Daren Branch and the Daren Window Glass Factory. 1. Our two sides sincerely worked in the past and the window glass business has already been done successfully. However, the quantity of products doesn ' t meet our requirements. This company wants to develop the trade and business further in this line. We now expect to begin working with all the other branches and window glass factories on the same basis ,i. e. compensation trade. 2. For the U. S. A. market, we require very large quantities of

small cut sizes. Therefore, we are asking your prompt assistance to help us out in expanding glass-cutting business. We would highly appreciate it if you take this matter into consideration. We are certain that ,with your prompt cooperation, our purchases of Chinese window glass for sale in the U. S. A. market will very quickly increase to a large and substantial volume. With the establishment of diplomatic relations between our two countries ,the time is now right for a very quick and large increase in trade between us. 3. For your information, we are doing everything possible to cooperate in achieving our mutual goal of making the window glass business a very large one. We have offered to purchase various equipment for your Dairen factory which will increase its products, improve quality and raise its efficiency. We have offered to accept payment for this machinery in the form of buy-back of glass. We have also cooperated with the factory in making suggestions for better efficient packing and containerization. The factory has been very cooperative and receptive to our ideas. As we want to begin our business with the other branches too ,we plan to offer the same suggestions and proposals to purchase machinery for them. 4. From this letter, you can see that we are very sincere in our desire for a long-term relationship between our two countries and our firm and the various branches of the China National Light industrial Products Import and Export Corporation, Window Glass Departments . During our next visit to China, we will discuss the appointment of our firm as the exclusive agent for Chinese Window Glass in the U. S. A. market. Since we have discussed this question in the past ,we expect that the

official appointment of our firm as the exclusive agent will be made during our next trip. Thank you for your prompt attention to the above. Best regards. Sincerely yours , Norman Goldstein Associates , INC Questions 13-16 . For questions 13-16 ,choose the correct title for each paragraph from the box below. . For each paragraph(1-4) mark one letter (A-G) on your Answer Sheet. . Do not mark any letter twice. 13. Paragraph 1..... 14. Paragraph 2..... 15.

Paragraph 3. 16. Paragraph 4..... . A Our hope for a long-term relationship B Our successful cooperation in the past C The diplomatic relations between our two countries D Our wish to increase the quantity of products E Our need of help in glass-cutting F Our goal to make the window glass business large G Improvement of equipment in Chinese factories Questions 17-20 . Using the information in the test ,complete each sentence 17-20 ,with a phrase from the list below (A-G). . For each sentence(17-20) mark one letter (A-G) on your Answer Sheet. . Do not mark any letter twice.

17. When we visit your country again next time ,we hope you ‘ 11. 18. On the basis of compensation trade ,we are going to. 19. In order to enlarge our window glass business, we ‘ re doing our best to. 20. To other branches that have business with us, we ‘ ll. A take this problem into consideration. B develop and expand the trade and business further. C make our company the sole agent in China. D offer to buy equipment for them. E accept payment for this equipment. F start cooperation with other branches and factories. G cooperate with you and realize our common dream.

PART FOUR Questions 21-35 . Read this advertisement a hat

Fidelity Emerging Markets. . Choose the best word to fill each gap. .
 For each question (21 -35) mark one letter (A ,B,C or D) on your
 Answer Sheet. . One answer has been given as an example. The
 dynamic developing economies of the world are ripe with potential.
 Not only have theyexample..... extraordinary
 levels of 21 , but we believe this looks set
 continue , backed by 22 inflows of foreign
 investment. Fidelity Emerging Mark, Fund is23.....
 ... to help you capitalize on this promising outlook. The24...
 to real success in Emerging Markets is research and
 resources, of Fidelity ' s foremost 25 As the world ' s
 largest 26 investment management organization , we can
 draw upon a (n) 27 network of offices
 covering developing economies across Asia ,Latin America and
 Europe. This local presence means we can 28..... a hands-on
 approach ,searching out a capitalizing on investment29...
 ... as soon as they come to light. As a result, Fidelity I become
 one of the world ' s 30..... names in emerging stockmarkets :
 where we31..... manage 5pounds billion ? So act now to ...
 ...32..... out more about the Fidelity Emerging Markets Fund and
 get the potential of these dynamic markets teamed with the strength
 of the Fidelity organization. For more 33 , call us ,
 free of 34 , from any of the countries below. If
 you35..... ` elsewhere ,please use the UK number
 or post or fax the coupon. Example: A. denied B. climbed C.
 demonstrated D. mentioned Answer: C 21. A. growth B. decrease C.

height D. diminish 22. A. slow B. increasing C. reducing D. fast 23. A. thought B. designed C. considered D. supposed 24. A. road B. method C. reason D. key 25. A. words B. slogans C. ways D. strengths 26. A. independent B. wealthy C. prosperous D. national 27. A. intensive B. thick C. narrow D. extensive 28. A. move B. apply C. reply D. demand 29. A. situations B. disadvantages C. opportunities D. conditions 30. A. few B. many C. honourable D. leading 31. A. currently B. formerly C. recently D. likely 32. A. look B. discover C. find D. learn 33. A. news B. data C. information D. knowledge 34. A. money B. pay C. fee D. charge 35. A. live B. wait C. talk D. sleep

PART FIVE Section A Questions 36-40 . Read this text about car sales in the world. . In most of the lines (36 -40) there is one extra word which does not fit in. One or two lines, however, are Correct. . If the Line is correct, put a tick () in the space on your Answer Sheet. . If there is an extra word in the line, write that word in the space on your Answer Sheet. Example : While new car sales in Japan are predicted to rise up by. . . up. . . 5 per cent next year, 1990 ' s record of 5.1 million won ' t be exceeded. WORLD

NEW CAR SALES 36. New car sales fell down last year to a six-year low, but demand 37. is forecast to begin a sustained period of growth in 1994 and 38. rose to record levels through out the second half years of the 1990s 39. The short-term recovery is being driven chiefly by a strong rise in the demand 40. in North America ,where new car sales are forecast to increase by 11 percent to 10. 46 million this year ,as well by the continuing expansion of demand in the Asia-Pacific region. PART FIVE Section B Questions 41-45. . The following is a

business contract. . In each line there is one wrong word. . For each numbered line (41 - 45) write the correct word in the space on your Answer Sheet. Example : We have to hold you responsibility for the loss we ‘ ve been made to sustain. . . responsible. . . This serves to authorize the Chairman of the F. T. Arbitration Commission to 41. appoint an arbitrator on behave of this corporation to settle the dispute 42. existed between the plaintiff and the defendant ,concerning the defendant ‘ s. 43. failure to meet their oblige under contracts concluded for the supply of 44. 8,000 metric tons of Aluminium ingots. Should the defendant failing to 45. appoint an arbitrator with in the time specific by the F. T. Arbitration . Commission ,this corporation would have an arbitrator appointed for the defendant. **二. WRITING PART ONE** Question 46 You work for a company which is going to buy a set of equipment from China. You are asked to translate a lot of specifications and instructions within four months, which is impossible. Therefor you decide to advertise for two experienced translators as soon as possible. . Write a short note to Mr. Max Remington ,the Public Relation ‘ s manager. Ask for an advertisement for two translators. . Explain the reason. . Mention your urgency. . Write 30-40 words on your Answer Sheet. **PART TWO** Question 47 You work in the Market Survey institute. After careful research ,you receive four charts. Read the following charts which show , the trend of consumer confidence, real hourly wages, employment and credit development. The years are given ,while the other numbers are not presented. But the lines in the charts clearly show , the directions of development. .

Use the information in the charts to write a report (about 100- 120 words) analyzing the reason why the consumer confidence increases.
. Write on your Answer Sheet. 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com