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https://www.100test.com/kao_ti2020/150/2021_2022__E6_A8_A1_E6_8B_9F_E8_AF_95_E9_c85_150373.htm I. Multiple Choices :

1. Please let us have details of your machine tools, your earliest delivery. A. giving us B. give us C. go give us D. given us
2. We hope to receive your quotation with details the possible time of shipment. A. to include B. to be included C. including D. being included
3. Will you please send us your prices for the items bellow. A. listing B. being listed C. to list D. listed
4. We shall appreciate us FOB Sydney. A. you quoting B. your quoting C. you to quote D. your being quoted
5. If you can supply your goods immediately, we shall to place a prompt trial order. A. be prepared B. be preparing C. prepare D. preparing
6. As we have an extensive business connection in this field, we hope your special terms. A. to give B. giving C. to be given D. to be giving
7. If your prices are competitive, we are confident the goods in great quantities in this market. A. to sell B. to be selling C. in being sold D. in selling
8. We confirm our cable just dispatched these goods. A. offering you firm B. firm offering you C. to be offered to you firm D. to firm offer you
9. We offer you the following items your reply reaching here by 5 p.m. May 21, our time. A. subjecting to B. to subject to C. subjects to D. subject to
10. This offer is your acceptance by cable on or before January 10. A. effective to B. effectively for C. effective for D. effectively to
11. A comparison of your offer our regular suppliers shows that their figures are more favorable. A. with what of B. with that of C. with which of D. with

this of 12. We certainly accept your offer you will ship the goods during June. A. except B. provided C. unless D. but 13. you make a 5% reduction, we will have to decline your offer this time. A. When B. Except C. As D. Unless 14. As we are one of the leading importers in this line, we are to handle large quantities. A. at a position B. in a position C. on a position D. of a position 15. Although we appreciate good quality of your goods, we are sorry to say that your price appears to be . A. of the high standard B. in the high level C. on the high side D. at the high and II. Identify errors in the following sentences : 1. If the quality of your goods is satisfied, we will place an order with you. a b c d 2. We would be confident in that our products will help you expand your market. a b c d 3. We are sending you separate a copy of our latest price list for your reference. a b c d 4. We allow a special discount of 3% on the order of 500 pieces and much in order to secure your a b c trial order. d 5. Thank you for your letter of June 10, enquiring about our products and to request terms for a b c bulk buying. d 6. You allow a discount of 3% if you place an order with us for 300 pieces or more. a b c d 7. We offer you firm as follows, subject to your reply reach us by T he end of this month. a b c d 8. Having accepted the price your offer would leave us only a small profit in our sales. a b c d 9. We hope you will send us your formal order in return. a b c d 10. Our calculation is so close that it is simply impossible for us to make any farther concession. a b c d 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com