

商务对话实战---项目的优势和劣势 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/150/2021_2022__E5_95_86_E5_8A_A1_E5_AF_B9_E8_c85_150775.htm 英：

In this conversation, executives from some large companies are attending a business seminar. During a break, they discuss the advantages and disadvantages of projects in different areas of the country. Dale: I

really envy your milestones over the last few years, Don. In your presentation, I noticed the great results you ' ve obtained in region D. We ' ve had some trouble there. Don: How so? Dale: We ' ve

had problems on delivery dates for materials. Often, they ' re not on time. Looks like we ' ll have to change suppliers. Marshall: In my

region, delivery is not a problem, but we ' re often behind schedule. If we hadn ' t extended the drop-dead date on a couple of projects,

the situation would be even worse. Don: What ' s going wrong? Marshall: We think it ' s an employee problem. We can ' t seem to

get a good completion status from them, so that makes it difficult to track a project. We ' re going to start some job training in this area

soon, so that should improve matters. Don: I hope you ' re right. Looks like the seminar ' s set to continue, and I ' m presenting

soon, so I ' ll catch you gentlemen later. 中：

在下面这段对话当中，来自一些大公司的主管人员正在参加一个商业研讨会。在会间休息时，他们一起讨论在不同地区实施项目的优势和劣势。

Dale: Don，我真的很羡慕你在过去几年中所建立的丰功伟绩。在你的发言中，我注意到你在D区域中取得的巨大成绩。我们在那里遇到了一些麻烦。 Don: 怎么会这样？

Dale: 我们在原材料的交货时间上有一些麻烦。他们经常不按时交货。看来我们得换个供应商了。 Marshall: 在我的经营区域，交货不是问题，但是我们常常延期工期。如果我们不是延长了一些项目的交付期限，情况会更糟。 Don: 那是什么出了问题？ Marshall: 我想是雇员的问题。无法从他们那里得到项目完工情况，因此想要监控整个工程很难。我们将在那个区域开展一些工作培训，这样会使情况有所改善。 Don: 希望如此。好像研讨会要继续了，我马上就要发言了，一会再找你们聊。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com