

对外贸易与外贸关系（三）PDF转换可能丢失图片或格式，  
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[https://www.100test.com/kao\\_ti2020/150/2021\\_2022\\_\\_E5\\_AF\\_B9\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E6\\_c85\\_150875.htm](https://www.100test.com/kao_ti2020/150/2021_2022__E5_AF_B9_E5_A4_96_E8_B4_B8_E6_c85_150875.htm) We want to develop direct contact with Continental buyers for ourselves. 我们想为自己的公司同欧洲大陆的买主建立起直接的联系。 We see that your firm specializes in Light Industrial Goods, and we are willing to establish business relationship with you. 得知贵公司专门经营轻工业品，我们愿意与贵公司建立业务关系。 We are one of the largest importers of Electric Goods in this city, and we wish to establish business relationship with you. 我们是此地最大的电器进口商之一，愿意与你们建立业务关系。 We are willing to enter into business relationship with your company on the basis of equality and mutual benefit. 我们愿在平等互利的基础上与贵公司建立业务关系。 Our two countries have had trade relations for ten years. 我们两国之间已经有了10年的贸易关系。 We ' ve never had any difficulties with our Chinese partners, and we ' d like to make as many new contacts as we can. 和中国同行共事从来没有有什么困难，希望今后我们之间尽可能多地建立新的关系。 We have made a very good start in our business with Japan. 我们和日本在业务上有了良好的开端。 Our company is thinking of expanding its business relationship with China. 我公司想扩大与中国的贸易关系。 As is known, we set great store by the trade relationship with the third world countries. 众所周知，我们十分重视同第三世界国家的贸易关系。 We look forward to reactivating our business relationship. 我们盼望我们的业务关系

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