

进出口实用英语 - 汇票 PDF转换可能丢失图片或格式，建议
阅读原文

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1. 开立汇票以支付装运费 In order to cover the shipment we will draw a draft at sight on you under an irrevocable letter of credit and ask you to honor it on presentation to you.

2. 要求变更汇票日期 You require a draft at sight under irrevocable L/C as payment terms. However would you make them a little easier? We would like you to allow us a draft at 90 d/s under an irrevocable L/C.

3. 要求对方开立包括各种费用的汇票 As for the payment, we would like you to draw a draft at 30 d/s on us for the invoice amount plus shipping and other expenses with a 10% commission.

4. 要求连同汇票寄来装船文件 Please draw on us for the full amount of your invoice at 60 d/s and attach such relative shipping documents as the commercial invoices, bill of lading, insurance policy, packing lists, certificate and list of weight and /or measurement, to your draft.

5. 同意变更汇票的付款条件 As our maximum concessions to the payment, we will admit your payment of a draft at 60 d/s under documents against acceptance. Therefore please let us know immediately if these terms are acceptable to you.

6. 要求寄送装运的汇票及提单 As to the execution of this order, we agree to accept our order in three shipments. Therefore we request you send a sight draft on us under documents against payment at every shipment attaching the B/L.

7. 通知对方愿意接受汇票 In order to ensure your earlier shipment, we have instructed The Mitsui Bank, New York to accept a draft drawn by you for a sum of

US\$35,000.8. 同意接受汇票，并要求迅速履行订货We have today instructed our bankers, The Bank of Tokyo, London to accept your draft at 90 d/s on us drawn under irrevocable L/C and would ask you to execute our order promptly.9. 要求接受汇票并汇款As to this business, we will draw our draft at 30 d/s on you against the 100 units of the construction machines for a sum amounting to US\$750,000 under the L/C. We ask you to accept it on presentation and honor it on maturity.10. 委托分别开立汇票Please pay at sight the first of the drafts providing the second of the same tenor and date being unpaid to the order to ourselves the sum of fifty thousand US dollars only.11. 提议变更付款条件Concerning the payment of this transaction, we suggest a 90 d/s draft under D/A apart from the usual terms of business. The market here is quite dull and we are overstocked now. Therefore we believe this is quite acceptable to you.

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