

2007年商务英语考试二级模拟试题六(2) PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/151/2021\\_2022\\_2007\\_E5\\_B9\\_B4\\_E5\\_95\\_86\\_c85\\_151019.htm](https://www.100test.com/kao_ti2020/151/2021_2022_2007_E5_B9_B4_E5_95_86_c85_151019.htm) PART THREE Questions 13-20 .

Read this letter about Compensation Trade ,and answer the following questions. Ministry of Foreign Trade 19th January , 1 993  
Xi Changan Street Beijing , China Dear Sirs, This letter is in regard to the window glass business between our firm and the China National Light industrial Products Import & Export Corporation, Daren Branch and the Daren Window Glass Factory. 1. Our two sides sincerely worked in the past and the window glass business has already been done successfully. However, the quantity of products doesnt meet our requirements. This company wants to develop the trade and business further in this line. We now expect to begin working with all the other branches and window glass factories on the same basis ,i. e. compensation trade. 2. For the U. S. A. market, we require very large quantities of small cut sizes. Therefore, we are asking your prompt assistance to help us out in expanding glass-cutting business. We would highly appreciate it if you take this matter into consideration. We are certain that ,with your prompt cooperation, our purchases of Chinese window glass for sale in the U. S. A. market will very quickly increase to a large and substantial volume. With the establishment of diplomatic relations between our two countries ,the time is now right for a very quick and large increase in trade between us. 3. For your information, we are doing everything possible to cooperate in achieving our mutual goal of

making the window glass business a very large one. We have offered to purchase various equipment for your Dairen factory which will increase its products, improve quality and raise its efficiency. We have offered to accept payment for this machinery in the form of buy-back of glass. We have also cooperated with the factory in making suggestions for better efficient packing and containerization. The factory has been very cooperative and receptive to our ideas. As we want to begin our business with the other branches too ,we plan to offer the same suggestions and proposals to purchase machinery for them.

4. From this letter, you can see that we are very sincere in our desire for a long-term relationship between our two countries and our firm and the various branches of the China National Light industrial Products Import and Export Corporation, Window Glass Departments . During our next visit to China, we will discuss the appointment of our firm as the exclusive agent for Chinese Window Glass in the U. S. A. market. Since we have discussed this question in the past ,we expect that the official appointment of our firm as the exclusive agent will be made during our next trip. Thank you for your prompt attention to the above. Best regards. Sincerely yours , Norman Goldstein Associates , INC

Questions 13-16 . For questions 13-16 ,choose the correct title for each paragraph from the box below. . For each paragraph ( 1-4 ) mark one letter ( A-G ) on your Answer Sheet. . Do not mark any letter twice.

13. Paragraph 1...  
... . 14. Paragraph 2..... 15. Paragraph 3. .... 16. Paragraph 4.....  
..... . A Our hope for a long-term relationship B Our successful cooperation in the past C The diplomatic relations between our two

countries D Our wish to increase the quantity of products E Our need of help in glass-cutting F Our goal to make the window glass business large G Improvement of equipment in Chinese factories

Questions 17-20 . Using the information in the test ,complete each sentence 17-20 ,with a phrase from the list below ( A-G ) . . For each sentence ( 17-20 ) mark one letter ( A-G ) on your Answer Sheet. . Do not mark any letter twice.

17. When we visit your country again next time ,we hope you11. . . . . 18. On the basis of compensation trade ,we are going to. . . . . 19. In order to enlarge our window glass business, were doing our best to. . . . . 20. To other branches that have business with us, well. . . . .

A take this problem into consideration. B develop and expand the trade and business further. C make our company the sole agent in China. D offer to buy equipment for them. E accept payment for this equipment. F start cooperation with other branches and factories. G cooperate with you and realize our common dream.

PART FOUR Questions 21-35 . Read this advertisement a hat Fidelily Emerging Markets. . Choose the best word to fil1 each gap. . For each question ( 21 -35 ) mark one letter ( A ,B,C or D ) on your Answer Sheet. . One answer has been given as an example.

The dynamic developing economies of the world are ripe with potential. Not only have they ..... example ..... extraordinary levels of ..... 21 ..... , but we believe this looks set continue , backed by ..... 22 ..... inflows of foreign investment. Fidelity Emerging Mark, Fund is ..... 23..... to help you capitalize on this promising outlook. The .....24..... to real success in Emerging Markets is

research and resources, of Fidelity's foremost ..... 25 ..... As the  
 world's largest ..... 26 ..... investment management organization,  
 we can draw upon a (n) ..... 27 ..... network of  
 offices covering developing economies across Asia, Latin America  
 and Europe. This local presence means we can ..... 28 ..... a  
 hands-on approach, searching out and capitalizing on investment .....  
 ..... 29 ..... as soon as they come to light. As a result, Fidelity  
 has become one of the world's ..... 30 ..... names in emerging  
 stockmarkets: where we ..... 31 ..... manage \$5 billion? So  
 act now to ..... 32 ..... out more about the Fidelity Emerging  
 Markets Fund and get the potential of these dynamic markets teamed  
 with the strength of the Fidelity organization. For more .....  
 33 ..... , call us, free of ..... 34 ..... , from any of the  
 countries below. If you ..... 35 ..... elsewhere, please  
 use the UK number or post or fax the coupon. Example: A. denied  
 B. climbed C. demonstrated D. mentioned Answer: C 21. A. growth  
 B. decrease C. height D. diminish 22. A. slow B. increasing C.  
 reducing D. fast 23. A. thought B. designed C. considered D.  
 supposed 24. A. road B. method C. reason D. key 25. A. words B.  
 slogans C. ways D. strengths 26. A. independent B. wealthy C.  
 prosperous D. national 27. A. intensive B. thick C. narrow D.  
 extensive 28. A. move B. apply C. reply D. demand 29. A. situations  
 B. disadvantages C. opportunities D. conditions 30. A. few B. many  
 C. honourable D. leading 31. A. currently B. formerly C. recently D.  
 likely 32. A. look B. discover C. find D. learn 33. A. news B. data C.  
 information D. knowledge 34. A. money B. pay C. fee D. charge 35.

A. live B. wait C. talk D. sleep 100Test 下载频道开通，各类考试  
题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)