

2007年商务英语考试二级模拟试题三(3) PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/151/2021\\_2022\\_2007\\_E5\\_B9\\_B4\\_E5\\_95\\_86\\_c85\\_151038.htm](https://www.100test.com/kao_ti2020/151/2021_2022_2007_E5_B9_B4_E5_95_86_c85_151038.htm) 二.WRITING PART ONE

Question 46 You are going to spend holidays in Hawaii in June. Suddenly you received a letter from an important customer ,Mr. Elton Deland ,who will arrive on 25th June and discuss the claim. You have to delay the trip till July. Write a short message to Ms. Anne Folster, your secretary. . Explain Why you postpone your trip. . Mention the date when Mr Elton Deland will arrive. . Ask her to arrange your meeting. . Write 30-40words on your Answer Sheet.

PART TWO Question 47 You work for General ,a company which produces cars. You` are in charge of Product Development. Reed the following chart which shows the results of a survey between your company and Quaker, your main competitor. The chart does not tell the exact numbers but the exact ratings. A refers to Gener41 company ,while B refers to Quaker company. . Use the information in the chart to write a short report ( about 100- 120 words ) analyzing the reason why Quaker over benefits recently to increase your companys competitiveness. . Write on your Answer Sheet. A : General company B :Quaker company 附图见bec2-3图

三.LISTENING PART ONE Questions 1-12. . You will hear three telephone conversations. . Write down one word or number in the numbered spaces on the forms below. Message One. Questions 1-4  
Telephone Message To : Mr ( 1 ) . . . . From: Mary Date : 21st May  
Time: 10 : 00 1. Mr. Martin will arrive in Tokyo around 2:30 Tokyo

time on . ( 2 ) . . . . . afternoon by Flight Pan-Am ( 3 ) . . . . . 2.  
Mr. Martin , has moustache , tall , dark , ( 4 ) . . . . . hair , wears  
glasses, sweaters. Message Two. Questions 5- 8 Message. To: Henry  
Stewart. . . . . From: Cathy Date : 23rd March Time : 10 : 20 1. When  
you were out of town Bruce ( 5 ) . . . . . called. He was from Quick  
( 6 ) . . . . . Supply Company. 2. He wanted to place ( 7 ) . . . . .  
orders with us. You can ring him on ( 8 ) . . . . . except Wednesday  
morning. Message Three. Question 9- 12 Dinner Booking  
Wednesday Date : 29th Oct. Time : 11:20 Name of the Customer:  
John Lee from National ( 9 ) . . . . . Import 6 Export Corporation .  
No. of the Customers : ( 10 ) . . . . . Time for Dinner : around  
( 11 ) . . . . . tomorrow evening . Miscellanea : Like to eat at an  
( 12 ) . . . . . room PART TWO Questions 13-22 Section One  
Questions 13-17 . You will hear five short pieces. . For each piece  
decide what the speaker is going to do next. . Write one letter ( A-H  
) next to the number of the piece . You will hear the five pieces  
twice. 13. . . . . 14. . . . . 15. . . . . 16. . . . . 17. . . . .  
. . . . . Next Actions A to send a telex B to check a car C to run a  
store D to scan the ads E to drive a car F to read a magazine G to take  
a vocation H to buy clothes Section Two Questions 18-22 . You wi71  
hear another five short pieces. . For each piece decide what the  
speaker is talking about. . Write one letter ( AH ) next to the  
number of the piece. . You will hear the five pieces twice. 18. . . . .  
. 19. . . . . 20. . . . . 21 . . . . . 22. . . . . Objects A  
cloth B vitamins C medicine D picture E dress F medicine G silk H  
voice PART THREE Questions 23-30 . . You will hear a talk

presented by a reporter. This talk is about various kinds of problems occurring during the east-west cooperation upon vehicles and machinery on the third market. . You have to complete the sentences ( 23- 30 ) by choosing the correct answer. . Mark one letter ( A ,B or C ) . 23. ECE refers to A European Committee of Economics. B European Commity of Economics. C Economic Committee of Europe. 24. If you want to open the car market in different third-market areas ,you will meet A very different problems. B almost the same problems. C the similar problems. 25. If a new machine is going to be delivered on the third-market ,modifications have to be made A in packaging features. B to minor extent. C to great extent. 26. Can meet the changed specifications in time. - A Quick ordering . B Effective management C Long lead-time 27. If you want to compete with other rivals on the third-market, you must A have close relations with the suppliers. B have close contact with the market. C keep close attention to your products. 28. The chemical products under east-west cooperation must A adjust themselves quickly to the market. B be invented quickly to the manufacturers. C keep steady amount to the clients. 29. In the turnkey plant area, has little experience. A eastern enterprise B western enterprise C local supplier 30. has to be assessed in the third market place. A Package certificate B Package price C Package colour 100Test 下载频道开通 , 各类考试题目直接下载。 详细请访问 [www.100test.com](http://www.100test.com)