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Dear Ms. Stone, We are in receipt of your letter dated 1 st August, and are willing to enter into business relations with you on the basis of mutual benefit. We are pleased to make you a special offer 1 as follows: Name of commodity: Westlake brand color TV set 21 inches Quantity: 1000 sets 来源：www.examda.com Unit price: USD 150 per set CFR 2 Vancouver Payment should be made by Irrevocable Sight L/C 3 and shipment will be made within one month after the receipt of L/C. Our color TV sets are of top quality and reasonable price. All TV sets are guaranteed 4 for one year, and we can also provide spare components 5 and after-sales services 6 to customers. We hope that the above quote will be accepted and assure you of our best services at any time. 来源：www.examda.com Sincerely yours 100Test 下载频道开通，各类考试题目直接下载。详细请访问

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