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https://www.100test.com/kao_ti2020/151/2021_2022__E7_94_A8_E7_AE_80_E5_8D_95_E8_c85_151082.htm (66) A: I ' m calling

about mistake on our last invoice . B: What was it ? A: We should have been given the large quantity price . B: Yes ,that is absolutely

right . A:我打电话来，是因为上回的发票有错。 B:怎么啦。 A:你应该开大宗折扣价才是。 B:啊，对的，是应该这样。 (67)

A: Doesn ' t the quantity discount apply on this order ? B: No ,I ' m sorry ,but it doesn ' t. A: Why not? B: BECause these items are from

different shipments. A:这次下的单子没有大宗折扣吗？ B:抱歉，没有。 A:为什么没有？ B:因为这几项品目不属同一批货。

(68) A: We can make the price lower if you would order a bit more .

B: How much more ? A: Just three more cases . B: I think we can do that . A:如果你单子下多一点，我们可以减价。 B:还要多下多少？

A:只要再三箱就可以了。 B:那我想没问题。 (69) A: I

have the quotations you asked for . B: Good ,we ' ve been looking for them . A: I ' ll leave them for you to look over . B: I ' ll give you

a call when we are ready to talk about them . A:你要的报价已经做好了。 B:好啊，我们一直等着看呢。 A:我会留下来给你慢慢的看。 B:等我们准备好可以谈的时候，我会打电话给你。

(70) A: Were you able to quote on all the items we need ? B: No, not all of them . A: Oh ?why not ? B: We aren ' t able to supply the third

ad fifth items . A:我们需要的每个项目你都能报价吗。 B:不，没办法全部。 A:哦，为什么？ B:第三及第五项目，我们没有货供应。

(71) A: Here are the quotations that you asked for . B: How

do they compare to last year ' s ? A: The price increases haven ' t been too bad at all . B: That ' s good to hear .let ' s take a look at your prices . A:这是你的报的价。 B:与去年的相比怎么样。 A:没有涨太多。 B:那好 , 我们来看看你的报价吧。 (72) A: I have a question about this quotation you submitted . B: What is it ? A: The third item has been omitted . B: Oh ,yes .we don ' t carry that item anymore . A:你提出的报价我有问题。 B:什么呢 ? A:第三项目漏掉了。 B:哦 , 是的 , 那一项目我们不再卖了。 (73) A: What is the deadline for submitting the quotation ? B: We need it in our office by next Monday . A: I think we ' ll able to make that . B: Good .we can ' t extend the deadline . 100Test 下载频道开通 , 各类考试题目直接下载。 详细请访问 www.100test.com