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https://www.100test.com/kao_ti2020/151/2021_2022__E5_AE_9E_E7_94_A8_E5_95_86_E5_c85_151198.htm We ' re willing to make you a firm offer at this price. 我们愿意以此价格为你报实盘。 We can offer you a quotation based upon the international market. 我们可以按国际市场价格给您报价。 We ' ll let you have the official offer next Monday. 下星期就给您正式报盘。 I come to hear about your offer for fertilizers. 我来听听你们有关化肥的报盘。 My offer was based on reasonable profit, not on wild speculations. 我的报价以合理利润为依据，不是漫天要价。 No other buyers have bid higher than this price. 没有别的买主的出价高于此价。 We can ' t accept your offer unless the price is reduced by 5%. 除非你们减价5%，否则我们无法接受报盘。 I ' m afraid I don ' t find your price competitive at all. 我看你们的报价毫无任何竞争性。 Let me make you a special offer. 好吧，我给你一个特别优惠价。 We ' ll give you the preference of our offer. 我们将优先向你们报盘。 This offer is based on an expanding market and is competitive. 此报盘着眼于扩大销路而且很有竞争性。 The offer holds good until 5 o ' clock p.m. June 23, 2000, Beijing time. 报价有效期至1997年6月22日下午5点，北京时间。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com