

专业术语:外贸英语之价格(5) PDF转换可能丢失图片或格式，  
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[https://www.100test.com/kao\\_ti2020/151/2021\\_2022\\_\\_E4\\_B8\\_93\\_E4\\_B8\\_9A\\_E6\\_9C\\_AF\\_E8\\_c85\\_151216.htm](https://www.100test.com/kao_ti2020/151/2021_2022__E4_B8_93_E4_B8_9A_E6_9C_AF_E8_c85_151216.htm) (五) I can give you a definite answer on the price terms.我可以就价格条件答复你方。You wish to have a discussion of the price terms of washers.您是想谈谈洗衣机的价格条件吧。Yes, all of the price terms are acceptable.是的，哪种价格条件都可以接受的。C.I.F. is the price term normally adopted by you, right? 来源

: www.examda.com C.I.F.是你们经常采用的价格条件，是吗？来源：www.examda.com Sometimes F.O.B. and Camp.F Xingang at DM200 per washer, right? 你方报价是每台洗衣机200德国马克，Camp.F Cost and Freight “成本加运费”或“离岸加运费”价格F.O.B. Liner Terms F.O.B. 班轮条件F.O.B. Stowed 船上交货并理舱F.O.B. Trimmed 船上交货并平舱F.O.B. Under Tackle F.O.B.吊钩下交货C.I.F. Liner terms C.I.F.班轮条件C.I.F. Ex Ships Hold C.I.F.舱底交货F.O.B. plane 飞机离岸价（用于紧急情况）acceptable 可以接受的，可以使用的to pass over 转给，转嫁to adopt, to employ, to use（某种价格术语）采用某种价格FOR-Free on Rail 火车交货价FOT-Free on Truck 汽车交货价FAS-Free Alongside Ship 船边交货价Ex Factory 工厂交货价Ex Plantation 农场交货价Ex Warehouse 仓库交货价Ex Ship 目的港船上交货价Ex Dock Duty Paid 目的港码头完税交货价Ex Dock Duty Unpaid 目的港码头未完税交货价Additional Words and Phrases buying price 买价selling price 卖价new price 新价old price 旧价present price 现价original price 原

价current price 时价，现价prevailing price 现价ruling price 目前的价格going price 现价opening price 开价，开盘价closing price 收盘价exceptional price 特价special price 特价nominal price 有行无市的价格moderate price 公平价格wholesale price 批发价retail price 零售价market price 市价net price 净价cost price 成本价gross price 毛价price effect 价格效应price contract 价格合约price calculation 价格计算price limit 价格限制price control 价格控制price theory 价格理论price regulation 价格调整price structure 价格构成price support 价格支持bargain 讨价还价extra price 附加价price ratio 比价price per unit 单价price index或price indices 物价指数price of factory 厂价 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)