

专业术语:外贸英语之价格(3) PDF转换可能丢失图片或格式，  
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[https://www.100test.com/kao\\_ti2020/151/2021\\_2022\\_\\_E4\\_B8\\_93\\_E4\\_B8\\_9A\\_E6\\_9C\\_AF\\_E8\\_c85\\_151219.htm](https://www.100test.com/kao_ti2020/151/2021_2022__E4_B8_93_E4_B8_9A_E6_9C_AF_E8_c85_151219.htm) (三) Price is hovering between \$5 and \$8.价格徘徊于5至8美圆之间。 We regret we have to maintain our original price.很遗憾我们不得不保持原价。 Price is easy.价格疲软。 Price is easy off.价格趋于疲软。 Price has declined.价格已跌落。 Price has dipped (sagged)。来源：www.examda.com 价格已下降。 It simply cant stand such a big cut.再也经不住大幅度削价了。 Price has tobogganed.价格突然下降。 Price has plummeted.价格暴跌。 Price has downslided.价格剧降。 This new product is moderately priced.新产品的定价适度。 Articles of everyday use are economically priced.日用品价格低廉。 Everyone knows , the price of crude oil has greatly decreased.人人皆知，目前原油价格大幅度下跌。 Weve already cut the price very fine.我们已将价格减至最低限度了。 The French price of stainless steel plates are about \$1200 per mt , while the German price is still lower.法国的不锈钢板价格为每公吨1200美圆，德国的还要低。来源：www.examda.com Were ready to reduce the price by 5%.我们准备减价百分之五。 To have this business concluded , you need to lower your price at least by 3%.为达成这笔交易，你方应至少减价3%。 Business is possible if you can lower the price to HK\$2150.你方若能减价到2150港币，可能成交。 The utmost ( best ) we can do is to reduce the price by 2%.我们最多能减价百分之二。 We cannot take anything off the price.我们不能再减价了。 Weve already cut

down our prices to cost level.我们已经将价格降到成本费的水平了。 There is no room for any reduction in price.价格毫无再减的余地了。 Our rock-bottom price is \$500/mt , and cannot be further lowered.我们的最低价是500美圆一公吨，不能再低了。

来源：www.examda.com Words and Phrases hover 徘徊于.....，盘旋于original price 原价moderately 适当地，合适地；适度economically 经济地，便宜地stainless steel 不锈钢utmost 极限，竭尽所能cost level 成本费用的水平rock-bottom 最低的

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