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https://www.100test.com/kao_ti2020/151/2021_2022__E5_95_86_E 5_8A_A1_E8_8B_B1_E8_c85_151305.htm Unit Fifteen 代理条件 和要求 Part one 411. We can 't give you exclusive agency of the whole European market without having the slightest idea of your possible annual marketing turnover. 412. Before we know your sales volume, your plan for promotion and import license's conditions, it is rather difficult for us to consider your proposal. 413. We have noted your quest to act as our agent in your district, but before going further into the matter, we should like to know more about your market. 414. To enable us to make further study of your proposal, would you please let us know as early as possible the sales prospects of the item in your market, your program in detail, your business organizations in various districts and their activities. 415. Unless you increase the turnover we can hardly point you as our sole agent. 416. If you can push the sales successfully for the next 6 month we may appoint you as our agent. 417. We feel it would be better to consider the matter of agency after you done more business with us. 418. To be our agent you need to increase your annual turnover. 419. To be our agent you are requested to push your sales of our product effectively. 420. We hope you will do your best to push the sale of our products. 421. To facilitate the extension of sales, you mush advertise our products by mean of TV and newspapers. 422. We hope that you will redouble your efforts in your sales pushing. 423. To be our agent your minimum annual turnover should be at

least 8000 cents. 424. If you could agree to terms, we would point you as our sole agent. 425. If terms are workable, we think you will be just the firm we would like to have to represent us. 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com