外贸写作函电之复函与报价 PDF转换可能丢失图片或格式, 建议阅读原文

https://www.100test.com/kao\_ti2020/151/2021\_2022\_\_E5\_A4\_96\_ E8\_B4\_B8\_E5\_86\_99\_E4\_c85\_151326.htm 复函与报价 RepliesandQuotations 2006-08-26 Macer S.A 24th November 20## Foshan Sweethome Installations Ltd. 2 Xiyue Street Foshan, Guangdong China Dear sirs, In reply to your letter of 21st Novermber, We have pleasure in enclosing a detailed quotation for bathroom showers. Besides those advertised in the Builers Joural, our illustrated catalogue also encolsed shows various types of bathroom fittings and the sizes available. Most types can be supplied from stock. 45-60 days should be allowed for delivery of those marked with an asterisk. Building contractors in Hong Kong and Taiwan have found our equipment easy to install and attractive in apperance. Naturally all parts are replacable. and our quotation includes prices of spare parts. We can allow a 2% discount on all orders of US\$6,000 in value and overf, and a 3% on orders exceeding US\$20,000. Any orders you place with us will be processed promptly.来源:考试大 yours faithfully. Francesco Marani Sales Manager Encl.2 Via S.Lorenzo, 24/a Castellon Spain Tel: (964) 560001 Fax (964) 560002 100 Test 下载频道开通,各类考试题 目直接下载。详细请访问 www.100test.com