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76 Yes, we have been interested in new system. 是的，我们对新系统很感兴趣。 77 Has your company done any research in this field? 请问贵公司对此范畴做了任何研究吗？ 78 Yes, we have done a little. But we have just started and have nothing to show you. 有，我们做了一些，但是因为我们才刚起步，并没有任何资料可以提供给你们。 79 If you are interested, I will prepare a list of them. 如果您感兴趣的话，我可以列表让你参考。 80 By the way, before leaving this subject, I would like to add a few comments. 在结束这个问题之前顺便一提，我希望能再提出一些看法。 81 I would like to ask you a favor. 我可以提出一个要求吗？ 82 Would you let me know your fax number? 可以告诉我您的传真机号码吗？ 83 Would it be too much to ask you to respond to my question by tomorrow? 可以请你在明天以前回复吗？ 84 Could you consider accepting our counterproposal? 你能考虑接受我们的反对案吗？ 85 I would really appreciate your persuading your management. 如果你能说服经营团队，我会很感激。 86 I would like to suggest that we take a coffee break. 我建议我们休息一下喝杯咖啡。 87 Maybe we should hold off until we have covered item B on our agenda. 也许我们应该先谈论完B项议题。 88 As a matter of fact, we would like to discuss internally regarding item B. 事实上，我们希望可以先内部讨论B项议题。 89 May I propose that we break for coffee now? 我可以提议休息一下，喝杯咖啡吗？ 90 If you

insist, I will comply with your request. 如果你坚持，我们会遵照你的要求。 91 We must stress that these payment terms are very important to us. 我们必须强调这些付款条件对我们很重要。 92 Please be aware that this is a crucial issue to us. 请了解这一点对我们至关重要。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com