

初级商务英语（6）PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/151/2021_2022__E5_88_9D_E7_BA_A7_E5_95_86_E5_c85_151546.htm Unit 6 Supply

Describing product features 1. Listening Listen to the phone call about the supply of some office shelving systems. As you listen fill in the missing information on the specification sheet. Listening task A

: Good morning. Im phoning to enquire about your office shelving system...code number SS007. B : Oh yes, what would you like to

know? A : Well. Id like to check on the dimensions first-make sure that theyll fit. First of all, how wide are they? B : Just a moment, sir,

Ill get the specifications... you asked about the width... yes, the standard unit is 3.5 meters wide. A : And the height? B : Theyre 2

meters high with flexible positions for the shelves. A : How many shelves can actually be fitted? B : Really as many as you like, but

normally five. A : I see. I need to know how much they stick out-in other words, how deep are they? B : Theyre 30 centimeters deep. A

: Thanks, thats the dimensions. Now, what about delivery? B

: Well, it depends how far you are from our warehouse. A : Were about ten miles from the center. B : I see-well, thats in our free delivery area, so therell be no extra charge for delivery. A : Good.

Actually, what I meant was how long does it take after I place an order? B : I see, sir. We guarantee delivery within two weeks. A

: Good. Well, were interested in ten of your standard units for a suite of offices. How much do you charge? B : Well, the unit cost is

#8356.931-lets round it off and call it #8356.98. It costs #8356.98. 3.

Controlled practice A. Complete the following table. Use a dictionary if necessary. The first one has been done for you. Noun form Adjective Opposite adjective width wide narrow long depth low

100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com