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https://www.100test.com/kao\_ti2020/165/2021\_2022\_\_E9\_83\_A8\_ E9\_97\_A8\_E4\_BC\_9A\_E8\_c92\_165999.htm SHARON : Well , you two.I have good news from Ms. Wells.CANDY : Are we opening the new shop ? SHARON : Not just that , Candy.Ms. Wells wants me to tell you that we will be opening two new shops.CANDY : Two ? ANDREW : So fast ? SHARON : Yes

, two. Theyve just decided on the second location. And Ms. Wells wants to thank us especially.CANDY : She is a very aggressive woman. Two shops at once ! How will they have the staff for that ? SHARON : That isnt our concern , Candy.But Ms. Wells says she wanted to thank us especially. She wants to take us to dinner this Saturday ANDREW : Great. So I guess our television ads worked.SHARON: If we judge by Aprils sales, they worked almost miraculously.ANDREW : That good ? SHARON : Yes. According to what Ms. Wells told me, sales are up around 65% at all three stores. CANDY: Excellent ! And she thinks it was because of the TV ads ? SHARON : Yes. What else ? She says she is very grateful for your idea, Andrew. That concept was dynamite.ANDREW : I thought we should promote more directly to younger women. So it worked. Im glad. SHARON : Now we need to develop the concept more. Im thinking about more newspaper ads and billboards. And maybe a new TV ad as well.ANDREW: For newspaper ads, we will have to work with a different advertising agency. The Tate Company only does

television.SHARON: I know that. Can you try to set up some meetings with other agencies, Candy? CANDY: Sure. III call around. I just need to know your schedule.SHARON: Well have to work hard on this, you two.Ms. Wells thinks we may be able to steal the market from the shopping malls.So she wants to hit them hard, and hit them fast.ANDREW: That sounds more like military strategy than makeup sales.SHARON: Well, you know

, Andrewbeauty products are like anything else.Business is war, whatever you sell. 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com