

购物与销售英语篇(三)出示样品 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/166/2021_2022__E8_B4_AD_E7_89_A9_E4_B8_8E_E9_c96_166838.htm Showing Samples

必备表达
Key Expressions
Let me show you some samples of various qualities. 让我拿些样品给您看看。 Would you please look at these samples? 请看看这些样品好吗？ Here are all the samples. You may have a good look first. 这些都是样品，您不妨先仔细看看。 The samples are in the display window. 样品都放在陈列柜里面。 How about looking over our showrooms upstairs? 到我们楼上的陈列室看看怎么样？ Would you like to have closer look at them? 您要仔细看看吗？ Shall I show you each of them? 您觉得这个怎么样？ Do you like this one? 您喜欢这个吗？ HOW do you like these? 你觉得这些怎么样？ How do you like? 和 what do you think of? 是两个极为常用的用来征询对方看法的句型。
如: How do you like this hairstyle? 你觉得这种发型如何？ What do you think of the climate in shanghai? 你认为上海的气候如何？ You mean this one? 是这件吗？ Is this one you want? 这件是您想要的吗？ I'll pick out a good piece for you. 我给您挑一件好的。 I'll be glad to select a pendant that goes well with your necklace. 我很乐意替您挑选一个配你的项链的坠子。 I'll get it for you right away. 我马上给您拿过来。 Here's one along the lines you described. 这儿有一个跟您说的差不多。 Here you are. 给您。 Would you like to try this one? 试试这件好吗？
对话1 Dialogue 1
A: Excuse me. 打扰你一下。 B: Yes? How can I help you? 请问，您想买什么？ A: Well. I need a watchstrap. Can you select one that goes well

with my watch? 我需要一根表带，能帮我挑一根配这块表的吗？
B: My pleasure. Do you like this one made of leather? 乐意为你效劳。您喜欢这根皮的吗？
A: Not very, I'm afraid. 嗯，不是很喜欢。
B: Well, here are more samples. You may have a good look yourself. 好的，这些是样品，您不妨仔细看看。
A: Thank you. Oh, great! That one looks nice. 谢谢。噢，太好了！这条看上去很漂亮。
B: I'm glad you like it. Here you are. 我很高兴您喜欢，给您。
对话 2 dialogue 2
A: Excuse me. I hear you have all sorts of schoolbags on display now. 劳驾，听说你们最近正在展销各种书包。
B: That's right. Look, here are all the samples. 是的。瞧，样品全在这里。
A: Oh, what a world of schoolbags! 噢，这儿的书包真多！
B: Thank you. Would you like to have a closer look at them? 谢谢您的夸奖。您要仔细看看吗？
A: Yes. Let me have a look at that one, please. 是的，请把那一只拿来给我看看。
B: You mean this one? 是这只吗？
A: No, the one next to it. 不，它旁边的那只。
B: Just a moment. I'll get it for you right away. 请稍候，我马上给你拿过来。
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