

商务写作：写好催对方下单的英语传真 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/183/2021_2022__E5_95_86_E5_8A_A1_E5_86_99_E4_c29_183474.htm 1. 鼓励订货，保证交货

Owing to the increase of demand, you will probably make an order. If we are right in thinking this, would you care to place your order now? We can ensure immediate dispatch from our stock. 2. 提供各项资料，劝诱订货

We trust that you have received our catalogs and price-list. Now that you have had a chance to examine what we have sent to you, we are enclosing an order form for you to make an order easily. 3. 通知对方广告活动将引起抢购，希望尽早订购

Our advertising campaign is due to begin next month. Experience shows that many orders follow these advertisements, and sales are certain to result. We strongly advise you to lay in at least a small stock. 4. 鼓励在产品涨价前订货

From April 1st the prices of all our products will be raised by 10%. Even with this increase the prices of our products are still slightly lower than those of our competitors. Concerning the business you are negotiating, we will

charge you old prices on all orders received here up to and including April 30. We look forward to your orders. For example: Dear xx, How are you these days, hope everything goes well with you. We

would like to know your opinion about my quotation. Owing to the increase of demand, you will probably make a prompt order. If we are right in thinking this, would you care to place your order now?

We can ensure provide immediate dispatch from our stock. We trust that our experience in doing this products and reliable quality will

entitle us to win your confidence. Expecting your kind reply.

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