

业务英语综合辅导：环球商务英语100句（上）PDF转换可能丢失图片或格式，建议阅读原文

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1. It ' s a long time since I had the pleasure of seeing you..... 我们很久不见了。
2. You must be tired from the long flight. Please take a rest today.长时间地搭乘飞机您一定累了，今天就请好好休息吧。。
3. Since it is hot today , I ' m sure a beer after work will taste wonderful.既然天气这么热，我觉得结束工作后喝一杯啤酒将会特别爽快。
4. There is nothing I enjoy more than going on a hike.没有一样事情能够像足球那样让我入迷。
5. I must admit I don ' t take a great deal of interest in cooking.我得承认，我的承认我对烹调一点不感兴趣。
6. Going and looking around the suburbs is a marvellous way to spend a day off.休息日到郊外走走看看不失为一个好方法。
7. What sort of work do you do at X ? 您担任什么职务？
8. It ' s really very kind of you to come to see me off.您能来送行真是太好了。
9. I ' ll be looking forward to our next meeting.我期待我们下一次的会面。
10. Thank you for your kind invitation , but I just learned I have to go on a business trip tomorrow.谢谢您的邀请，但正好我明天出差。
11. Can you give me a price list with specifications ? 能否给我一份有规格说明的价目单呢？
12. The price depends on quantity.价格依数量而定。
13. Can you offer a quantity discount ? 大量采购有折扣吗？
14. what would happen to the price if we doubled the order ? 如果订货量加倍的话，价钱怎么算？
15. If you order in large quantity I think a discount would be possible.若是惠于大量采购，

本公司尚可酌情降低价格。 16. I can ' t say offhand exactly how much.我不能立即告诉您多少钱。 17. Raw material prices have risen , so we can ' t sell our product at that price.原料涨价了 , 这样的价钱没办法卖。 18. We ' re selling at cost already.我们已经是按成本价卖了。 19. To start business , I ' ll try to talk them into accepting a 3.5% reduction , if you agree.为了做成生意 , 如果您同意的话 , 我试着说服他们接受3.5%的降价。 20. The freight rates and the insurance premium are not included in the price.这个价格还不包含运费和保险费。 21. This price is F.O.B. New York.这是纽约离岸价。 22. Can we meet each other halfway ? 我们能折中一下吗 ? 23. We are anxious to know your usual practice in giving commission.我们急于了解你方关于支付佣金的惯例。 24. In that case we may consider giving you a 8% commission.如果是这样的话 , 我们可以考虑给你8%的佣金。 25. Don ' t deduct the commission from the value of the consignment.不要从货物的价值中扣除佣金。 26. I suggest a 4 percent reduction on the C.I.F. price you first quoted.我建议在你方第一次报的到岸价的基础上降价4%。 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com