

面试英语实况范例：电子商务人员 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/207/2021_2022__E9_9D_A2_E8_AF_95_E8_8B_B1_E8_c96_207451.htm 新加坡一家电子商务

交易公司要招聘数名电子商务人员。对外经贸大学四年级学生赵某正在接受该公司经理通过国际长途电话的访谈。

I: Hello! May I speak to Zhao XXX?Z: This is Zhao XXX speaking.

Who is that?I: This is Thomas Watt, the manager of The E-Commerce Transactions Company in Singapore. I want to talk with you for a while in order to make a decision concerning your application.

Z: Im glad to receive your phone. Im too happy to

answer your questions as well.I: To begin with, I wonder if you have any plan to go abroad to continue your students. Your CV says your score on GRE is 2320 points. As far as I know you can be easily

admitted by a foreign university as a graduate student with such a

high score.Z: Frankly speaking, Ive got an admission notification from Stanford University. Unfortunately Im denied any scholarship since the competition for humanities students scholarship is

extremely acute. Without any financial aid, I cant get a student visa.

Now Ive decided to begin work after my graduation. So you can set your heart at ease.I: As a major of international business, what

courses have you taken?Z: Ive taken such main courses as

International Marketing, International Business Management,

Foreign Trade Practice, Foreign Trade Correspondence, Foreign

Exchange, International Law of Commerce, English for Business

Communication, etc.. What interests me most is E-Commerce and

computer.I: Great! What is E-Commerce then?Z: In a broad sense, E-Commerce is a revolution of traditional business. It conducts online business data interchange activities, chiefly based on digital information technology. Specifically speaking, E-Commerce means business transactions among parties involved in electronic manners.I: What are electronic manners made up of?Z: They include electronic data interchange, electronic payment devices, electronic order system, E-mail, electronic notice system, network, fax and intelligence card, and so forth.I: Can you tell me some benefits of E-Commerce?Z: Certainly. The remarkable benefit of it is to shorten the distance between production and consumption. Commodities can come into the hands of consumers directly or with fewest intermediate links at cheap prices. E-Commerce makes transactions much simpler.I: What plays a key role on E-Business system?Z: E-Business system entails producers, stores, consumers, monetary organs and government department. In this system, it is the computer network technology that plays a key role. The fast growing internet has provided a platform for E-Business to exist. The numerous users of the internet are so called suppliers, purchasers or middlemen of E-Business.I: After all, E-Commerce is a new venture. You may encounter some difficulties and obstacles or even risks in your future work. What basic principle do you apply to your life?Z: There is no royal road to one's life. We must have an unyielding spirit. In time of success, I'll never be conceited. And in time of failure, I'll by no means lose heart. As a young man, I must be creative and aggressive.I: You are right. Ok. so much for you. Have you any

questions?Z: Yes, May I know the matter of remuneration.I: Well give you a yearly salary of fifty thousand yuan, plus 1% commission on all sales. Lets stop here. Ill bring you a contract of employment when I go to Beijing in two weeks.Z: Thank you for your phone call, Mr . Watt, and for your decision of employing me. See you in Beijing then. 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com