

求职英语300句Lesson9(1) PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/213/2021_2022__E6_B1_82_E8_81_8C_E8_8B_B1_E8_c96_213584.htm 关于待遇问题，合理地进行“自我报价”有以下讲究：1.分析市场行情价格，可从亲朋好友那里或职业中间机构获取信息。2.分析市场需求状况，了解目前就业市场对这类人才是供不应求还是供过于求。3.个人的经验和能力将是薪酬定位的决定性因素。4.分析用人单位的特点，包括福利保障制度和个人发展空间

。BASIC EXPRESSIONS 基本句型表达1) What are your salary expectations?你期望的薪水是多少? 2) I expect to be paid according to my abilities.我希望能根据我的能力支付薪资。3) With my experience, I like to start at RMB 4000 per month.以我的经验，我希望起薪是每月4000元人民币。4) What is your salary now?你现在的薪水是多少? 5) What your expected salary?你期望的薪水是多少? 6) How long is my probation?我的试用期多长? 7) I think salary is closely related to the responsibilities of the job.我觉得工资是与工作的责任紧密相关的。

CONVERSATIONS 会话 (A=Applicant I=Interviewer)
) Dialogue 1I: What is your salary at present?A: My present pay is 100,000 Yuan per year.I: What are your salary expectations now?A: I like to be paid more than that. Hopefully, 120,000Yuan per year.I: That a little more than we had planned.A: I think you'll find I worth that.I: I can only offer you 110,000Yuan a year. Raises will be given after a three-month probation according to your performance. Is that satisfactory?A: Yes, it is quite reasonable.I: 你现在的薪水是多

少？A: 每年10万元。I: 你现在期望的薪水是多少？A: 我希望能比原来的多些，希望是每年12万元。I: 这比我们原来计划的多一些。A: 我想你们会发现我是值得拿那个薪水的。I: 我们只能每年支付你11万元，三个月的试用期后根据你的表现我们会为你加薪的，这样你满意吗？A: 我很满意。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com