

2006年7月全国自考《外贸英语写作》试题 PDF转换可能丢失  
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外贸英语写作试题课程代码：00097（请将答案填在答题纸相应位置上） Part One: Questions 1-20

Directions: There are 20 sentences in this part. For each sentence there are four choices

marked A, B, C and D. Choose the ONE that best completes the

sentence.（在下列各题中选择一个最佳答案填空。） 20%

1. As there is, in our factory, a heavy demand \_\_\_\_\_ talents, we would suggest that you mail us your resume for our consideration.

A. of B. for C. at D. with

2. \_\_\_\_\_ in the export of Chinese Cotton Piece Goods, we express our desire to trade with you in this

line. A. Specializing B. Specialized C. To be specialized D. Being

specialize

3. I am keenly \_\_\_\_\_ a position in your corporation.

A. desirous to getting B. desiring getting C. desiring of getting

D. desirous of getting

4. Your offer is not acceptable because we have another supplier \_\_\_\_\_ similar quality products at a

much lower price. A. offers B. to offer C. offering D. offered

5. A large quantity of our chairs are being exported to Europe \_\_\_\_\_

than that quoted in our fax of Jan. 20. A. for a higher price B. at higher price

C. for a price higher D. at a price higher

6. We know that your university enjoys \_\_\_\_\_ in the world.

A. popularly B. great popularity C. great popularness D. most popularly

7. An offer is a promise to supply goods on the terms and conditions \_\_\_\_\_.

A. state B. to state C. stating D. state

stated 8. Oral agreements made in person or by phone must be confirmed in writing to avoid \_\_\_\_\_. A. misunderstandings B. to be misunderstood C. misunderstand D. being misunderstanding

9. The main reason we should learn letter-writing is \_\_\_\_\_ by studying the rules and practicing the skills of letter-writing, we can learn to write proper letters. A. why B. that C. what D. 10. The written word stands as a permanent record of precisely \_\_\_\_\_ was communicated on a specific date. A. that B. which C. what D. as

11. We appreciate \_\_\_\_\_ to explore the market for our products. A. your efforts B. you make efforts C. of your efforts D. you to make efforts

12. \_\_\_\_\_ you be prepared to reduce your price, we might come to terms. A. If B. Should C. Unless D. Provided

13. To accept the prices you quoted \_\_\_\_\_ us little profit on our sales. A. means to leave B. mean leaving C. means leaving D. mean to leave

14. Judging from our experience in marketing our garden products in Australia, \_\_\_\_\_ that they will soon become quick-selling products in your market. A. we are confident B. it is confident C. it is sure D. we have confidence in

15. It is the buyers' responsibilities to ask for the necessary documents such as the \_\_\_\_\_ and the insurance policies to satisfy certain regulations. A. lading bills B. bills of lading C. bill of lading D. bills of lading

16. Their law firm is in an \_\_\_\_\_ near here. A. eighteen-storey building B. eighteen storeys building C. eighteen building of storey D. eighteen storeys of building

17. It is \_\_\_\_\_ to see the settlement of the dispute in a peaceful way. A. great satisfactory B. great a satisfaction C. a great

satisfaction D. great satisfactions  
18. Completely satisfied with the achievements, \_\_\_\_\_ to reward all of his employees.  
A. the president decide B. it was decided C. it decided D. the president decided  
19. The prize will be awarded to \_\_\_\_\_ wins the contest.  
A. whomever B. whoever C. whichever D. whatever  
20. We have neither time \_\_\_\_\_ the construction of such a dam.  
A. have nor money for B. nor have money for C. nor money for D. not have money for

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