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Q : Can you sell yourself in two minutes ? Go for it. (你能在两分钟自我推荐吗 ? 大胆试试吧 !) A : With my qualifications and experience, I feel I am hardworking, responsible and diligent in any project I undertake. Your organization could benefit from my rational , analytical and interpersonal skills. (依我的资格和经验 , 我觉得我对所从事的每一个项目都很努力、负责、勤勉。我的分析能力和与人相处的技巧 , 对贵单位必有价值。) Q : Give me a summary of your current job description. (对你目前的工作 , 能否做个概括的说明。) A : I have been working as a computer programmer for five years. To be specific, I do system analysis, trouble shooting and provide software support. (我干了五年的电脑程序员。具体地说 , 我做系统分析 , 解决问题以及软件供应方面的支持。) Q : Why did you leave your last job ? (你为什么离职呢 ?) A : Well, I am hoping to get an offer of a better position. If opportunity knocks, I will take it. (我希望能获得一份更好的工作 , 如果机会来临 , 我会抓住。) A : I feel I have reached the "glass ceiling" in my current job. / I feel there is no opportunity for advancement. (我觉得目前的工作 , 已经达到顶峰 , 即有升迁机会。) Q : How do you rate yourself as a professional ? (你如何评估自己是位专业人员呢 ?) A : With my strong academic background, I am capable and competent. (凭借我良好的学术背景 , 我可以胜任自己的工作 , 而且我认为

自己很有竞争力。) A : With my teaching experience, I am confident that I can relate to students very well. (依我的教学经验, 我相信能与学生相处的很好。) Q : What contribution did you make to your current (previous) organization ? (你对目前/从前的工作单位有何贡献 ?) A : I have finished three new projects, and I am sure I can apply my experience to this position. (我已经完成三个新项目, 我相信我能将我的经验用在这份工作上。) Q : What do you think you are worth to us ? (你怎么认为你对我们有价值呢 ?) A : I feel I can make some positive contributions to your company in the future. (我觉得我对贵公司能做些积极性的贡献。) Q : What make you think you would be a success in this position ? (你如何知道你能胜任这份工作 ?) A : My graduate school training combined with my internship should qualify me for this particular job. I am sure I will be successful. (我在研究所的训练, 加上实习工作, 使我适合这份工作。我相信我能成功。) Q : Are you a multi-tasked individual ? (你是一位可以同时承担数项工作的人吗 ?) or Do you work well under stress or pressure ? (你能承受工作上的压力吗 ?) A : Yes, I think so. A : The trait is needed in my current (or previous) position and I know I can handle it well. (这种特点就是我目前 (先前) 工作所需要的, 我知道我能应付自如。) Q : What is your strongest trait(s) ? (你个性上最大的特点是什么 ?) A : Helpfulness and caring patience. (乐于助人和关心他人、耐心。) A : Adaptability and sense of humor. (适应能力和幽默感。) A : Cheerfulness and friendliness. (乐观和友爱。) Q : How would your friends or colleagues describe you ? (你的朋友或同事怎样形容你 ?)

A : (pause a few seconds) (稍等几秒钟再答 , 表示慎重考虑。)
They say Mr. Chen is an honest, hardworking and responsible man who deeply cares for his family and friends. (他们说陈先生是位诚实、工作努力 , 负责任的人 , 他对家庭和朋友都很关心。) A : They say Mr. Chen is a friendly, sensitive, caring and determined person.(他们说陈先生是位很友好、敏感、关心他人和有决心的人。) Q : What personality traits do you admire ? (你欣赏哪种性格的人 ?) A : (I admire a person who is) honest, flexible and easy-going. (诚实、不死板而且容易相处的人。) A : (I like) people who possess the "can do" spirit. (有"实际行动"的人。) 转贴于 : 考试大_商务英语考试 100Test 下载频道开通 , 各类考试题目直接下载。 详细请访问 www.100test.com