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https://www.100test.com/kao_ti2020/241/2021_2022__E8_80_83_E8_AF_95_E5_A4_A7_EF_c28_241312.htm 第一章 经贸术语一、国际货物买卖适用的法律与惯例INCOTERMS 2002

， International Rules for the Interpretation of Trade Terms 《2000年国际贸易术语解释通则》 URC 522 ， Uniform Rules for Collection 《托收统一规则522》 UCP 500 ， Uniform Customs and Practice for Commercial Documentary Credits 500 《跟单信用证统一惯例》 Warsaw-Oxford Rules 1932 《1932年华沙—牛津规则》 Revised American Foreign Trade Definitions 1941 《1941年美国对外贸易定义修订本》 二、价格术语EXW(ex works)工厂交货FCA(free carrier)货交承运人FAS(free alongside ship)装运港船边交货FOB(free on board)装运港船上交货CFR(cost and freight)成本加运费CIF(cost , insurance and freight)成本加保险费、运费CPT(carriage paid to)运费付至CIP(carriage and insurance paid to)运费、保险费付至DAF(delivered at frontier)边境交货DES(delivered ex ship)目的港船上交货DEQ(delivered ex quay)目的港码头交货 DDU(delivered duty unpaid)未完税交货DDP(delivered duty paid)完税后交货FOB liner terms FOB班轮条件FOB under tackle FOB吊钩下交货FOB stowed FOB理舱费在内FOB trimmed FOB平舱费在内FOBST(FOB stowed and trimmed) FOB包括理舱费和平舱费在内的各项装船费用CFR liner terms CFR班轮条件CFR landed CFR卸至码头CFR ex tackle CFR吊钩下交货CFR ex ships hold CFR舱底交货CIF liner terms CIF班轮条件CIF landed CIF卸至码头CIF ex tackle CIF吊钩下交

货CIF ex ships hold CIF舱底交货the sellers obligations卖方义务the buyers obligations买方义务 三、货物的品名、质量、数量与包装name of commodity 品名quality of goods品质condition合同要件actual quality实际品质sample样品sale by sample凭样品买卖quality as per sellers sample品质以卖方样品为准buyers sample买方样品counter sample对等样品confirming sample确认样品for reference only仅供参考colour sample色样pattern sample款式样quality shall be about equal to the sample 品质与样品大致相同quality shall be nearly same as the sample品质与样品近似specification of goods商品规格sale by specification凭规格买卖FAQ , fair average quality 良好平均品质sale by descriptions and illustrations凭说明书和图样买卖trade mark商标sophisticated market精致市场name of origin产地名称quality tolerance 品质公差weigh重量metric ton公吨long ton长吨short ton短吨kilogram公斤 gram克ounce盎司number数量piece件pair双set套dozen打roll卷ream令gross罗bag袋bale包length长度meter米foot英尺yard码area面积square foot平方英尺volume体积cubic yard立方码capacity容积bushel蒲式耳litre升gallon加仑the metric system公制the british system英制the U . S . system美制SI , the international system of units国际单位制gross weight毛重net weight净重gross for net以毛作净actual tare实际皮重real tare实际皮重average tare平均皮重customary tare 习惯皮重computed tare 约定皮重conditioned weight公量theoretical weight理论重量legal weight法定重量net net weight实物净重about大约circa近似approximate左右nude pack裸装in bulk散装full packed全部包装part packed局部包装shipping mark运输标志 , 唛头indicative

mark指示性标志warning mark警告性标志UCC , Universal Code Council统一编码委员会UPC , Universal Product Code统一产品编码European Article Number Association欧洲物品编码协会EAN , European Article Number欧洲物品编码neutral packing中性包装seaworthy packing海运包装inquiry询盘offer发盘counter offer还盘acceptance接受 四、货物的运输liner transport班轮运输shipping by chartering租船运输sailing schedule船期表liners frei曲t tariff班轮运价表weight ton重量吨measurement ton尺码吨Ad . Val从价运费 per head每头per unit每辆frei曲t wei曲t运费吨extra charges on heavy lifts超重附加费extra charges on over lengths超长附加费additional on optional discharging port选卸附加费optional cargo选卸货物additional on direct直航附加费transshipment additional转船附加费 port additional港口附加费tramp不定期船voyage charter程租船time charter期租船bareboat charter光船租船 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com