

外贸商务英语第一篇:外贸报盘常用句型 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/242/2021_2022__E5_A4_96_E8_B4_B8_E5_95_86_E5_c29_242513.htm 外贸报盘常用句型1.

We have the offer ready for you. 我们已经为你准备好报盘了。 2.

I come to hear about your offer for fertilizers. 我来听听你们有关化肥的报盘。 3. We are in a position to offer tea from stock. 我们现在可以报茶叶现货。 4. We can offer you a quotation based upon the international market. 我们可以按国际市场价格给您报价。

5. We offer firm for reply 11 a.m. tomorrow. 我们报实盘，以明天上午11点答复为有效。 6. My offer was based on reasonable profit, not on wild speculations. 我的报价以合理利润为依据，不是漫天要价。 7. We always try out best to meet your requirements in view of our long relations. 鉴于我们长期的贸易关系，我们总是尽力满足你们的要求。 8. Is your offer a firm one or one subject to final confirmation? 你报的是实盘还是以最后确认为准？ 9. This offer is based on an expanding market and is competitive. 此报盘着眼于扩大销路而且很有竞争性。 10. Please renew your offer for two days further. 请将报盘延期两天。 11. Please renew your offer on the same terms and conditions. 请按同样条件恢复报盘。 12. The offer will remain open for 3 days. 报价的有效期为3天。

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