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https://www.100test.com/kao\_ti2020/242/2021\_2022\_\_E5\_95\_86\_E 5\_8A\_A1\_E8\_B0\_88\_E5\_c96\_242698.htm Now lets move on to the next issue, which is how to compensate for the loss. If youll allow me, let me go on to the question of improving sales performance. Now that the problem of payment terms has been dealt with, Im eager to know if you can effect shipment in May?Im glad we have arrived at a complete agreement on the clauses discussed so far. There remains only the question of packing. What shall we discuss next? I suggest we have a word about insurance. Next, wed like to hear the comments by everyone present at the meeting. Now Id like to turn to the possible solutions. 参考翻译:现在我们转到下一个议题: 如何赔偿损失。如果允许的话,我想接着谈谈改善销售的问 题。现在付款方式问题解决了,我很想知道你能否5月份装运 很高兴我们各项条款讨论取得完全一致意见,剩下就只是 包装问题了。我们接下来讨论什么呢?我建议谈谈保险问题 下面我想听取出席会议每位先生的意见。现在我想把话题 转向能够采用的解决问题的方法。 100Test 下载频道开通, 各 类考试题目直接下载。详细请访问 www.100test.com