

外贸商务英语第一篇:报盘函电示例 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/243/2021_2022__E5_A4_96_E8_B4_B8_E5_95_86_E5_c29_243392.htm KK Kiddie Korner, Inc.
November 24th, 2000 Foshan Sweethome Installations Ltd. 2 Xiyue Street Foshan, Guangdong China Dear Sirs, In reply to your letter of 21st November, we have pleasure in enclosing a detailed quotation for bathroom showers. Besides those advertised in the Builders' Journal, our illustrated catalogue also enclosed shows various types of bathroom fittings and the sizes available. Most types can be supplied from stock. 45--60 days should be allowed for delivery of those marked with an asterisk. Building contractors in Hong Kong and Taiwan have found our equipment easy to install and attractive in appearance. Naturally all parts are replaceable, and our quotation includes prices of spare parts. We can allow a 2% discount on all orders of US\$6,000 in value and over, and a 3% on orders exceeding US\$20,000. Any orders you place with us will be processed promptly. Yours sincerely, Francesco Marani Sales Manager 100Test
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