

外贸商务英语第一篇:商务函电出口套用语 PDF转换可能丢失
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https://www.100test.com/kao_ti2020/243/2021_2022__E5_A4_96_E8_B4_B8_E5_95_86_E5_c29_243398.htm Opening Sentences 启

头句: 1) We have (take) pleasure in informing you that..... 兹欣告

你方..... 2) We have the pleasure of informing you that..... 兹欣告

你方..... 3) We are pleased (glad) to inform you that..... 兹欣告你

方..... 4) Further to our letter of yesterday, we now have (the)

pleasure in informing you that..... 续谈我方昨日函, 现告你方.....

5) We confirm telegrams/fax messages recently exchanged between
us and are pleased to say that..... 我方确认近来双方往来电报/传

真, 并欣告..... 6) We confirm cables exchanged as per copies (cable
confirmation) herewith attached. 我方确认往来电报, 参见所附文

本. 7) We learn from Messrs..... that you are interested and well
experienced inbusiness, and would like to establish business

relationship with us. 我方从...公司获悉, 你方对...业务感兴趣且
颇有经验, 意欲与我方建立业务关系. 8) Although no

communication has been exchanged between us for a long time, we
trust that you are doing well in business. 虽然久未通讯, 谅你方生

意兴隆. 9) Although we have not heard from you for quite some
time, we hope your business is progressing satisfactorily. 虽然好久

没接到你方来信, 谅业务进展顺利. 10) We have pleasure in
sending you our catalog, which gives full information about our

various products. 欣寄我方目录, 提供我方各类产品的详细情况
。 11) We are pleased to send you by parcel post a package

containing... 很高兴寄你一邮包内装... 12) We have the pleasure in

acknowledging the receipt of your letter dated... 欣获你方...月...日
来信. 13) We acknowledge with thanks the receipt of your letter of...
谢谢你方...月...日来信 14) We have duly received your letter of ..
刚刚收悉你方...月...日来信. 15) We thank you for your letter of
..contents of which have been noted. 谢谢你方...月...日来信,内容
已悉. 16) Referring to your letter ofwe are pleased to ... 关于你
方...月...日来信,我们很高兴... 17) Reverting to your letter of ...we
wish to say that... 再洽你方...月...日来信,令通知... 18) In reply to
your letter of ..,we... 兹复你方...月...日来函,我方... 19) We wish to
refer to your letter of ...concerning 现复你方...月...日关于...的来信
20) In compliance with the request in your letter of ... we... 按你方...
月...日来函要求,我方... 21) In connection with the question of
supplying you with ..., we are pleased to say that... 关于向你方供
应...的问题,欣告你方... 22) Further to our letter of ... we are
pleased to .. 续我方...月...日函,我们很高兴... 23) We received
your letter dated... and are sorry for not having replied earlier as we
wished to wait for more favorable news to give you . We are now
pleased to.... 你方...月...日来函收悉,考虑到给贵方更佳的信息,
我方没能早日答复,甚歉。现高兴地... 100Test 下载频道开通 ,
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