

外贸外语指导:教你几句如何用英语周旋客户 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/246/2021\\_2022\\_\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E5\\_A4\\_96\\_E8\\_c28\\_246770.htm](https://www.100test.com/kao_ti2020/246/2021_2022__E5_A4_96_E8_B4_B8_E5_A4_96_E8_c28_246770.htm) 1. I will send you some brochures, if you are interested. 如果您有兴趣的话，我可以寄给您一些介绍产品的小册子。 2. Can you suggest an alternative 能否告知您其他方便时间？ 3. As an alternative, I wish to propose May 3rd. 另一个方便时间是5月3日。 4. If you are interested, we may consider selecting you as our partner. 如果贵公司感兴趣，我们可以考虑选择你们作为我们的合作伙伴。 5. I see. But aren't these prices for your domestic customers 我明白了。但是这些价格是提供给国内顾客的吗？ 6. Yes, we take note of your comment. Prices depend also on volume. How much quantity do you forecast to sell in the first year 好的，我们会注意这一点。价格也会因数量而有所不同，贵公司预计在第一年销售多少数量呢？ 7. Then, let us develop together a marketing plan with yearly forecasts of volume with pricing. 那么，让我们依年度数量预测来共同拟订一个市场销售计划。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)