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https://www.100test.com/kao_ti2020/250/2021_2022__E5_AF_B9_E6_BD_9C_E5_9C_A8_E6_c29_250548.htm Dear XX, How are you? I am XX from Hong Kong Huierpu Medical Co,Ltd, specializing in research, manufacture and sale medical equipment accessories,such as :Spo2 sensor , Spo2 extension cable, ECG cable and leadwires, temperature probe, NIBP and IBP cuff and so on . Now I am writing to you because in last year you have ever been interested in our products. We sincerely want to take this opportunity to invite you have a look our exhibition stand in CMEF(Chinese Medical Equipment Fair in Dalian, China.) , held from 10th to 13th April, 2007. Our booth No is H1- 1- D02. We will show a great varity of our medical cables, suitable for worldwide well-known bands monitors, like: Nellcor, Nihon Kohden,HP, Spacelabs,Dolphin Medical and so on . we believe there will be some items attricting you. Meanwhile, I think it will be a good opportunity to communicate with you face to face. If you are not able to attend but would like to see our range of products, welcome to vist our website: <http://www.huierpu-med.com>, if there is the special products you are interested in, please send me an email detailing your requirements and I ' ll give our best price to you,contact me at <mailto:test@huierpu-med.com>. We sincerely hope to see you in our exhibition and look forward to hearing from you soon. Yours sincerely XX 对有过联系的潜在客户群,要找到重新开发点及突破点,并适时问候,有时会有意想不到的效果.对这种客户,不能

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