商业实用英文连载(五)PDF转换可能丢失图片或格式,建议阅读原文

https://www.100test.com/kao_ti2020/251/2021_2022__E5_95_86_E 4_B8_9A_E5_AE_9E_E7_c85_251092.htm 询价Inquiry实用例句 We would like to make an inquiry. 我们想要询价。 We would like to know the price exclusive of tax of your PDA. 我们想要知道你们 的PDA不含税的价格。 A client of mine enquiries for 100 cases Black Tea. 我的一个客户询价100箱红茶。 We are desirous of your lowest quotations for hair driers. 我们想要贵公司头发吹风 机的最低报价。 Im buying for chain stores in Australia. They are interested in Chinaware. Id like to make an inquiry. 我是为澳洲的 连锁店采购商品,他们对瓷器非常感兴趣。我想询价。 Please send us your best CIF quotation for micro wave ovens. 请报给我们 微波炉最优惠的CIF价格。 When quoting, please state terms of payment and time of delivery. 贵方报价时,请注明付款条件和 交货时间。 The above inquiry was forwarded to you on January 15, but we havent received your reply until now. Your early offer will be highly appreciated. 上述询价已于一月十五日发给贵公司,可是 我们到现在还没收到你方答复,请早日报价,不胜感谢。 have many enquiries for the under-mentioned goods. 我们收到许 多下述货品的询价单。 Will you please send us a copy of catalogue, with details of the prices and terms of payment? 请寄给我 方一份型录,并注明价格和付款条件。 Please quote us yuor best offer for the above inquiry based on FOB Taiwan as well as CIF New York. 请提供以上产品报价,以FOB台湾和CIF纽约为报 价条件。 报 价Offer 实用例句 Thank you for your inquiry. Please

tell us the quantity you require so that we can work out the offers. 感 谢贵方询价。请告诉我们贵方所需数量以便我方报价。 We welcome your enquiry of July 30 and thank you for your interest in our products. 很高兴收到你们七月卅日的询价,并感谢你们对 敝公司产品的兴趣。 We would love to make an offer about sporting T-shirts. 我们很愿意对运动T恤提报价。 pleasure in receiving your offer letter dated May 10, 2003 on the running shoes. 我很高兴收到您二OO三年五月十日有关运动鞋 的报价。 We have received your enquiry and will give you a quotation for 100 dozens of table lights as soon as possible. 我们已 收到你方询价,将尽快提供贵公司一百打的桌上型电灯的报 价。 Any increase or decrease in the freight after the date of sale shall be for the buyers account. 出售日后运费如有上涨或下跌,均归 买方负担。 We enclosed a copy of our price list. 随信附上一份我 们的价格清单。 All prices are subject to change without notice. 所 有的报价随时会更动,恕不另行通知。 This quotation is subject to your reply reaching here on or before January of 20. 此报价以在 一月廿日或一月廿日之前收到你的答复才有效。 As the prices quoted are exceptionally low and likely to rise, we would advise you to accept the offer without delay. 由于所报价格特别低,并可能 涨价,建议贵公司立即接受此报价。 Please find the attached information and our best offer for our products. 请参考附件数据 和我们所提供最优惠的产品价格。 We hope you will be satisfied with our samples and quotations. 我们希望贵公司能对我们的样 品和报价感到满意! The Japanese quotation is much lower. 日本 的报价就比较低。 This is a combined offer on all or none basis. 此

为联合报价,必须全部接受或全部不接受。 We renew our offer of April 10 on the same terms and conditions. 我方基于原来条件更新四月十日之报价。 The quotation is subject to prior sale. 这个报价有权先售。 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com