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https://www.100test.com/kao_ti2020/254/2021_2022__E5_A4_96_E8_B4_B8_E5_AE_9D_E5_c96_254689.htm We insist on a letter of credit.我们坚持用信用证方式付款。As I've said, we require payment by L/C.我已经说过了，我们要求以信用证付款。We still intend to use letter of credit as the term of payment.我们仍然想用信用证付款方式。We always require L/C for our exports.我们出口一向要求以信用证付款。L/C at sight is normal for our exports to France.我们向法国出口一般使用即期信用证付款。We pay by L/C for our imports.进口我们也采用信用证汇款。Our terms of payment is confirmed and irrevocable letter of credit.我们的付款条件是保兑的不可撤消的信用证。You must be aware that an irrevocable L/C gives the exporter the additional protection of bankers guarantee.你必须意识到不可撤消信用证为出口商提供了银行担保。Is the wording of "confirmed" necessary for the letter of credit?信用证上还用写明“保兑”字样吗？For payment we require 100% value, irrevocable L/C in our favour with partial shipment allowed clause available by draft at sight.我们要求用不可撤消的、允许分批装运、金额为全部货款、并以我方为抬头人的信用证，凭即期汇票支付。What do you say to 50% by L/C and the balance by D/P?百分之五十用信用证，其余的用付款交单，您看怎么样？Please notify us of L/C number by telex immediately.请立即电传通知我方信用证号码。The beneficiary of the L/C is to be China National Corporation, Beijing.信用证的受益人为中国工艺品进出口公司北京分公司。Will you please

increase the credit to \$1000?能不能把信用证金额增至1000美圆
? The credit is short opened to the amount of RMB100.信用证的
金额少开了人民币100元。 Your L/C No. 48 is short of \$29.你方
第48号信用证少开了29美圆。 Many banks in Europe are in a
position to open L/C and effect payment in Renminbi.欧洲的许多
银行能够开立信用证，而且用人民币支付。 I open a letter of
credit in Renminbi with a bank in U.S.A.我在美国的一家银行开
立了人民币信用证。 The Barclays Bank in London is in a position
to open letters of credit in Renminbi against our sales confirmation
or contract.伦敦巴克莱银行可以凭我们的销售确认书或合同开
立人民币信用证。 When do I have to open the letter of credit?顺
便问一句，您几时开立信用证呢？ When can you arrange for a
credit under the new import license?按照新的进口许可证规定，
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