

外贸函电：询盘函电英文范例 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/264/2021_2022__E5_A4_96_E8_B4_B8_E5_87_BD_E7_c85_264349.htm Kiddie Korner , Inc.
March 2nd , 2000 Datex Trading Co. Ltd. Lianfang building 666
Huayuan Avenue Dalian , Liaoning China Dear Sir or Madam ,
We were impressed by the 0selection of sweaters that were displayed on your stand at the Menswear Exhibition that was held in Chicago last month. We are a large chain of retailers and looking for a manufacturer who could supplyus with a wide range of sweaters for the teenage market. As we usually place very large orders , we would expect a quantity discount in addition to a 20% trade discount off net list prices , and our terms of payment are normally 30 days bill of exchange , documents against payment. If these conditions interest you , and you can meet orders of over 1000 garments at one time , please send us your current catalogue and price-list.We hope to hear from you soon. Yours faithfully , Fred Johns China Trade Manager 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com