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面试英语：如何应对薪水的提问 面试的时候，薪水期望是不可避免要被问到的问题。回答的太直接、要求的太高可能会让公司对你望而却步，要求的太少又会让自己难以实现理想的薪水目标。那么，该如何回答这样的问题呢？下面两个案例可以给您一些启发。

Case One Interviewer: Id like to know the salary you expect. 我想了解一下，你期望的薪水是多少？ Applicant: My salary

requirement may be too high, and I hope my primary will not be lower than RMB 4,000. First, I think I am an excellent graduate.

Though there will be a transition period, I will soon make profits for the company. Whats more, I think if a company is willing to pay a high salary for a post, it also indicates its importance. And only in this situation can I be convinced that I can get more learning

opportunities and better prospects.我的薪酬要求可能偏高，我希望我的起薪不低于4000元。首先我认为自己是一名优秀的大学毕业生，虽然刚到企业需要一段过渡期，但很快我就能为企业创造价值。而且，我也认为,一个企业如果可以开出较高的薪水，可以证明企业对这个职位的重视度。在这样的情况下，我才有信心能从企业获得更多的学习机会和更好的发展机遇。

Case Two Interviewer: Id like to know your salary expectations. 我想了解一下，你期望的薪水是多少？ Applicant: Since I am a recent graduate, there will be a transition period after I enter the company. So at the beginning, the profits I make for the

company will be limited and I don't have specific requirements. But man has to survive. So I hope the salary will be enough to help me to be economically independent from my parents. 因为我是一个刚毕业的大学生，进入企业将有一段时间的适应期，一开始为企业创造的价值有限，所以我对薪金没有特定的要求。但人总是要生存的，所以，我希望我的薪金能够让我独立，在经济上不再依赖父母。

### 面试时如何回答工作期望问题

工作期望是面试中一个必问问题之一。通常面试官都会问你想从工作中的到什么，或是你三到五年内的计划。那么，该如何回答这样的问题呢？下面两个案例会给你一点启示。

#### Case One

Interviewer: What do you want most from your work? 你最希望从工作中得到什么?

Applicant: I hope to get a kind of learning, to get skills from my work. Though I have studied in school for nearly 16 years, I have only learned knowledge. In the university, I got no chance to see real life and didn't get working skills. So I want to learn some working skills and become a professional in an industry. 我最希望得到的是一种学习，能让我学到工作的技能。虽然我已经在学校学习了快16年，但只是学习到了知识，在学校里，没有机会接触到真正的社会，没有掌握一项工作技能，所以我最希望获得一项工作的技能，能够成为某一个行业领域的专业人士。

Interviewer: Why did you choose us? 你为什么选择到我们公司来应聘?

Applicant: As the saying goes, "well begun is half done". Your company is a famous one in the industry and boasts a high reputation. I hope to choose your company as the beginning of my career. I can not only learn new things, but set a solid foundation for my future career as well. 俗话说"良好的开端是成功的一半"。

贵公司是行业内的知名公司，享有很高的声誉。我希望选择贵公司作为事业的开端，不仅可以学到新东西，而且为我将来的发展打下良好的基础。 Case Two Interviewer: What do you hope this job will give you? 你最希望这份工作给予你什么？

Applicant: I hope this job will give me a chance to take responsibility. In more than ten years of study as a student, I have never taken any responsibility in any real sense or earned money for a company. I

think people can only become mature by taking on responsibility. I hope this work will give me the chance to develop fully. 我希望这份工作可以给我一个承担职责的机会。在过去十几年的学习生涯中，作为一名学生，我从来没有在真正意义上承担过责任，为一个企业盈利。我认为，人是通过承担一定的责任才能成长、成熟的，我希望这份工作能够给予我发展的机会。

面试--工作目标（常用句型）有时候面试中招聘者会提问应聘者有关工作目标的问题，目的就是了解应聘者做事的风格，以及应聘者对这份工作的看法。当然由于应聘者还不是很了解自己应聘的工作，在回答问题时并不一定面面俱到，因为在实际当中会碰到自己计划时所没有考虑到的问题，所以大致说明自己的计划目标就好了。

1) Are you a goal-oriented person? 你是一个目标明确的人吗？ 2) Tell me about some of your recent goals and what you do to achieve them. 告诉我你最近的一些目标以及如何实现它们。

3) What are your short-term goals? 你的近期目标是什么？ 4) What is your long-range objective? 你的长远目标是什么？

5) Where do you want to be 5 years from now in your career? 五年内你的事业想达到什么水平？

6) How long would you stay with us? 你能在我们这里呆多久？

时间？ 7) That obviously depends on how things go - whether I'm suited to the firm and the firm to me. 这显然要依事情的发展而定，得看我和公司之间是否互相适合。 8) How long I will stay with the company depends on whether the company and I are satisfied with each other. 我在贵公司会留多久完全依公司和我是否互相满意而定。 9) What do you think of this industry's outlook in five years? 你认为五年内这个行业的发展状况如何？ 10) I do believe this industry will be developed rapidly in 5 years time. 我坚信五年内这个行业会飞速发展。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)