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MANNINGTON 300 East Chaddsford Lane Home: (315) 888-6979
Briarwood, NY 18337 Office: (212) 678-9870 January 20, 2005

Mr. Richard C. Courtsworth Chairman of the Board Bainsroth
Chemical, Inc. 300 Industrial Parkway, South Atlanta, GA 28395

Dear Mr. Courtsworth: I am seeking a CEO position in the chemical industry. My professional career exhibits a record of strong achievement and significant contributions. I am a top performing chemical industry executive with an extensive sales, manufacturing, research and operations background. Throughout my career, I recruited, selected and developed very talented managers. I utilized persistence, technical expertise and interpersonal skills to establish and build longterm relationships with diverse customers. I analyzed, evaluated and led entry into new market niches enabling the company to generate significant profits, and am recognized as a creative manager with strong strategic planning, communications, listening, and operational skills. The following highlight some of my key accomplishments: - Analyzed markets, determined special market niches, shifted product line and aggressively led entry into new markets resulting in sales growth of 300% and a sizeable profit improvement(\$5 million to % 13.5 million). -Exercised operational P&L responsibility for a \$30 million corporation manufacturing industrial specialty O.E.M paints and coatings. -Landed major

industrial accounts (Budd/jeep Wrangler, Clarke Equipment, Caterpillar Trailer, Strick, and Fruehauf) by building solid relationships through persitent and creative presentations, development of superior products, and quality service. If my qualifications are of interest, Mr.Courtsworth, I would be delighted to meet with you to further explore opportunities with your fine company. I hope that we will have the opporunity to meet shortly, and I look forward to hearing from you. Sincerely, (空格为签名处) Randolph B. Mannington Enclosure 100Test 下载频道开通 , 各类考试题目直接下载。详细请访问 www.100test.com