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https://www.100test.com/kao_ti2020/284/2021_2022_2007_E5_B9_B4BEC_c85_284373.htm Intensive Exercise One Part Two

1. Spot dictation: 1. I was quite surprised to get their letter, actually.

_____ they ' ve done nothing but complain about everything. There always seemed to be something wrong. So it ' s strange that they _____ so many of _____.

Especially they ' re relatively _____. We ' ve only

_____ for a month. They want us to deliver sixty

September. 2. Well, ___ wrote to them _____ thanking them for their help over the accounting matter. I ' ve just had a _____.

_____ we _____ reduce costs, which is _____ to know. But they want us to cut back even more.

_____ suggested that I _____ to see if they could make more savings. But ___ think

_____. So

_____. If they ' re really insistent, they ' ll write again. But I don ' t think

_____. 3. I ' ve just _____ about that actually. They _____

_____. They _____ our decision to expand within Australia, so _____ they

_____ go into New Zealand as well. I

don ' t want to give too much away until we know what they are doing. I was going to write and ask for further details of their

_____, _____. I think it will be better done _____. So I'd ask my secretary to _____ for next week. And hopefully it will be fairly friendly. 4. About two months ago, we _____ that they were selling. But they still _____. Now they've written to say _____. They _____ to deliver them _____. That's lucky, because I _____ write to complain about them taking so long. _____, but I still don't think we ought to just accept it. So _____ to talk about the problems. If we don't say anything, then the same thing will just happen again next time. But I'd like to keep informal _____. 5. I said I wanted to _____ to Harrison. So _____ to say they _____.

Apparently _____. _____ everyone in the sales and marketing to go. Of course they're _____, as he's the _____ in their _____. The problem is I wanted the opportunity to have a _____ discussion with him. I don't want to just listen to a lecture with a lot of other people. So I'm going to _____ saying I am _____ of course for _____ but I've _____.

_____. Part Three 1. Spot dictation: 23. I started it because I was hungry really. There was _____ to _____.

_____. And I _____.

_____. I set up the business with a partner.

24. However the first three years were _____. We

_____ . We just didn ' t have _____ of what we wanted, and frankly we were _____. 25. Having said that, the fast food chains do some things _____. And I ' d like us to _____ of how they operate. What I mean is we should _____, not waste _____ or _____. 26.No, I am not. _____ . I find this _____ gives me _____. I _____ how you can get things done if _____. I am sorry for my secretary, who _____, but for me it ' s the only way. 27.And we focus there not on details but on major issues. This means I can actually spend about 95% of my time listening to customers. And this is really the _____ to how I run my business life---listening to our employees, because _____. 28.We ' re in a high _____ low _____ business. We only make _____ on everything we sell, so basically we have to _____. And the secret of success in a business like this is a _____. It ' s as simple as that. 29-30.I ' d say, look at what other people _____ are doing. It ' s _____. But doesn ' t everyone monitor what their competitors are doing?Perhaps they do, but the important thing is _____. A lot of people seem to monitor what ' s going on so they know what their feelings are. Then they _____. I find it most extraordinary. 100Test 下载频道开通 , 各类考试题目直接下载

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