

外贸英语指导：对外贸易常用英语(3) PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/285/2021\\_2022\\_\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E8\\_8B\\_B1\\_E8\\_c67\\_285342.htm](https://www.100test.com/kao_ti2020/285/2021_2022__E5_A4_96_E8_B4_B8_E8_8B_B1_E8_c67_285342.htm) We want to develop direct contact with Continental buyers for ourselves. 我们想为自己的公司同欧洲大陆的买主建立起直接的联系。 We see that your firm specializes in Light Industrial Goods, and we are willing to establish business relationship with you. 得知贵公司专门经营轻工业品，我们愿意与贵公司建立业务关系。 We are one of the largest importers of Electric Goods in this city, and we wish to establish business relationship with you. 我们是此地最大的电器进口商之一，愿意与你们建立业务关系。 We are willing to enter into business relationship with your company on the basis of equality and mutual benefit. 我们愿在平等互利的基础上与贵公司建立业务关系。 Our two countries have had trade relations for ten years. 我们两国之间已经有了10年的贸易关系。 Weve never had any difficulties with our Chinese partners, and wed like to make as many new contacts as we can. 和中国同行共事从来没有有什么困难，希望今后我们之间尽可能多地建立新的关系。 We have made a very good start in our business with Japan. 我们和日本在业务上有了良好的开端。 Our company is thinking of expanding its business relationship with China. 我公司想扩大与中国的贸易关系。 As is known, we set great store by the trade relationship with the third world countries. 众所周知，我们十分重视同第三世界国家的贸易关系。 We look forward to reactivating our business relationship. 我们盼望我们的业务关系重新活跃起来。 We shall welcome a

chance to renew our friendly relationship.很高兴能有机会来恢复我们的友好关系。 Well try our best to widen our business relationship with you.我们将尽力扩大同你们的贸易关系。 Were writing you in order to establish business relationship.我们写此信是为了与你方建立业务关系。 The arrangement will contribute to cement our pleasant relationship.此项安排将有助于巩固我们良好的关系。 Were willing to restore our business relationship.我们希望能恢复贸易关系。 It will be advantageous if steps are taken to resume our business relationship on the basis of mutual benefit.如果我们采取措施在互利的基础上恢复业务关系，对我们都是有利的。 The depressed market results in the stagnation of trade.市场萧条导致贸易停滞。 We have been doing quite well in our business, we are willing to open an account with you.我们的生意一直做得不错，希望能与你们建立帐户往来关系。 Words and Phrases

business association 业务联系，交往  
business connection 业务联系  
close relationship 密切的关系  
closer ties 更密切的关系  
to establish(enter into, set up)business relationship 建立业务关系  
to continue business relationship 继续业务关系  
to present business relationship 保持业务关系  
to improve business relationship 改善业务关系  
to promote business relationship 促进业务关系  
to speed up business relationship 加快业务关系的发展  
to enlarge (widen) business relationship 扩大业务关系  
to restore (resume) business relationship 恢复业务关系  
to interrupt business relationship 中断业务关系  
to cement business relationship 巩固业务关系

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