金融英语口语辅导:WTO英语900句11 PDF转换可能丢失图 片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/285/2021_2022__E9_87_91_E 8_9E_8D_E8_8B_B1_E8_c92_285279.htm Shipment in October. Payment by irrevocable sight L/C. Other terms will be the same as our previous contract. 10月装运,以不可撤销的即期信用证付 款,其它条件与上笔合同相同。irrevocable/irev k bl;ir k bl/adj (fml文) that cannot be changed or revoked; final 不能改变的;不能撤回的;不能取消的;最后确定性的 : *an irrevocable decision, judgement, etc 不可改变的决定、 判决等 * (finance 财) an irrevocable letter of credit 不可撤销信 用证。 Perfect. But what Im concerned about most is the time of delivery. 完全正确。但我最关心的是交货时间。 You may rest assured that shipment will be effected within the time limit stipulated in the contract. 你们尽可以放心,我们会按合同期限及时交货 stipulate / stipjuleit; / v (fml 文) state (sth) clearly and firmly as a requirement 讲明,规定(某要求): * I stipulated red paint, not black. 我已讲明要红漆,不要黑漆。* It was stipulated that the goods should be delivered within three days. 按规 定货物须在三日内送交。 effect v (fml 文) bring (sth) about; cause to occur 使(某事物)产生; 使发生; 引起: * effect a cure, a change, a sale 产生疗效、引起变化、实行大 减价。 But there is also one point Id like to stress. 但我也有一点想 强调一下。 Yes? 是什么? III be here at 2 o 'clock sharp. 2点钟 我准时到。 So, now we have covered all the important points. 我 们现在所有的主要问题都已经讨论过了。 Yes. I think so. 我想

是的。 Before we draft the contract , lets examine the details. 在起 草合同之前,我们先检查一下所有的细节。OK. Under this contract, we will supply you 1,000 dozen T-shirts, S, M and L equally assorted at US \$80 per dozen, CFR Barcelona. 好的。根 据这项合同,我们将向你们出售1,000打T恤衫,大、中、小 号平均搭配,每打80美元,成本加运费巴塞罗那价。 Of course. Within the validity of the agency agreement, you will not supply your product to any other buyer in Canada. 当然。在协议 有效期内,你们不能向加拿大其他买主供货。 And we, on our part, shall not handle competitive products offered by other suppliers either. 当然我们也不能经营其他供货商提供的竞争性 产品。 Sure. Lets call it a deal. 当然。就这么定了。 When do we sign the agreement? 我们什么时候签协议? Well have the agreement made out within two days. Please come along at 2 p.m. the day after tomorrow. 我们两天之内就可以备好协议,请于后 天下午2点过来签字。 make sth out: write out sth; complete sth 写出或填写某内容: * make out a cheque for 10 开出一张10 英镑的支票 * Applications must be made out in triplicate. 申请书 必须填写一式三份。 * The doctor made me out a pres cription. 医生给我开了一个处方 100Test 下载频道开通, 各类考试题目 直接下载。详细请访问 www.100test.com