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https://www.100test.com/kao_ti2020/29/2021_2022__E6_8A_A5_E 5_85_B3_E5_91_98_E8_c27_29368.htm 一、英汉对照报关常用单词词组 1.Waybill 运单2.air waybill 航空运单3.date of arrival 到达日期4.terms of trade 贸易方式5.importer 进口商6.exporter 出口商7.term of foreign exchange 外汇来源8

- . country whence consigned 进口国家9. export license 出口许可证10. validity of import license 进口许可证有效期11. export license 出口许可证12. means of transport 运输工具二、英汉对照报关常用语句1. It is difficult for us sell the goods, as your price is so high.你们的价格那么高,我们很难以这个价格销售。2
- . It would be very difficult for us to push any sales if we buy it at this price.如果按这个价格买进,我方实在难以推销。3. Our price is reasonable compared with that in the international market.我们的价格和国际市场的价格相比还是合理的。4. Your price is higher than those we got from elsewhere.你们的价格比我们从别处得到的报价要高。5. Taking the quality into consideration, I think the price is reasonable.从质量方面考虑,我认为这个价格是合理的。6. Our products are of high quality.我们的产品质量好。7. Our products can stand competition.我们的产品质量好。7. Our products can stand competition.我们的产品是有竞争力的。8. I don't think the end user would accept your price.客户很难接受你们的价格。9. In order to conclude the business, we may make some concessions.为了成交,我们可以作些让步。10. We are prepared to make a 2% reduction if your order is big enough.如果你们订货数量大,我们准备减价2%。11. In order

to conclude the transaction, we accept your price.为了达成交易,我们接受你方的价格。12.What do your think of your price?您觉得你们的报价怎么样?三、英汉对照报关常用缩写语 1.L/G (Letter of Guarantee) 担保书,保证书2.M/T(Metric Ton) 公吨3.N/N (Non-Negotiable, Not Negotiable) 非流通的,不可转让的4.O.B/L (Ocean Bill of Lading) 海运提单5.O.No. (Order Number) 定单号数6.S/D (Sight Draft) 即期汇票7.NTB (Non Tariff Barrier) 非关税避垒8.T.P.N.D. (Theft, Pilferage and Non-Delivery) 偷窃,提货不着9.W.W. (Warehouse to Warehouse) 仓至仓10.Yd(s) (Yard(s)) 码11.W/M (Weight or Measurement) 重量或体积12.W.R.(W/R) (War Risk) 战争险,兵险 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com