商务英语热门话题: ProductPromotion产品推销(二) PDF转换 可能丢失图片或格式,建议阅读原文 https://www.100test.com/kao\_ti2020/290/2021\_2022\_\_E5\_95\_86\_E 5\_8A\_A1\_E8\_8B\_B1\_E8\_c85\_290345.htm 2 A: Hello, my name is Jill. I 'm with Natural Health Food Limited. May I have a few minutes of your time to let you know about a few of our newest products. 您好!我是天然食品公司的 Jill ,我可否用几分钟向 您介绍我们的新产品? B: I 'm sorry, I really don 't have time for this. I don't use health food anyway. 对不起,我没有时间而 且我也不需要购买健康食品。 A: But, it 's pretty new. It 's not food, it 's vitamin. The vitamin has only been available in tablet form for about the last five years and it 's just starting to catch on now. 可是,这是新产品。它不是食品,而是维生素。虽然大 概从5年前开始,这种维生素就以药丸形式面世,而近年来 才流行开来。 B: How much does it cost? 怎么买? A: A bottle of a hundred tablets cost two hundred dollars, which is only two dollars a tablet. 100 粒瓶装的 200 美金,也就是说每粒 2 美金。 B: Well, you 're convinced me, I'll take one bottle to try it. How long does it take before I notice a difference? 好的,您说的也有道 理。我买一瓶试试。但要多久才见成效? A: You could notice the change in as little as a week, but for most people it takes about a month. 最快一周,但大部分人则需要一个月的时间 B: Okay, well I'll try it and see if it works. 好的,我试试看成效如何吧。

A: Thank you, here 's your vitamins and a copy of our catalogue in case anything else catches your eye. I usually make the rounds about once a month, so you can tell me how the vitamins are working

when I need stop by. 谢谢,这是您的维生素和给您参考的产品目录。我通常一个月来一次,所以您下次可以告诉我成效如何。 B: Ok. I'll see you then. 好的,到时见。 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com